



# Annual Report 2013

New Zealand, Fiji and Tonga Territory



Te Ope Whakaora

# The Salvation Army

## Helping Kiwis in Need

Why we do all the things we do	3
Who we are	4
Our services	9
With your support	19
Summary statement of financial performance	20
Auditor's report	24
Acknowledgements	25



Te Ope Whakaora

---

The Salvation Army's Mission  
New Zealand, Fiji and Tonga Territory

**Caring for people.  
Transforming lives.  
Reforming society.**

The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by love for God. Its mission is to preach the gospel of Jesus Christ and meet human needs in his name without discrimination.

---

The Salvation Army is a registered charity under the Charities Act 2005, registered number CC37312.

**Published by:**  
Public Relations Director  
The Salvation Army

202 Cuba Street, Te Aro,  
Wellington 6011.  
PO Box 27001, Marion Square,  
Wellington 6141, New Zealand.

**Phone** 04 382 0744  
**Fax** 04 802 6259  
**Email** [pr@nzf.salvationarmy.org](mailto:pr@nzf.salvationarmy.org)

© 2013 *The Salvation Army*

# Why we do all the things we do

Poverty, distress and despair are The Salvation Army's adversaries. During the year, tens of thousands of people in crisis reluctantly sought our assistance.

Beyond their initial reasons for seeking help lie harrowing stories of neglect, violence and abuse, material deprivation, hunger and homelessness. This is the painful reality for many who live on the margins of our society.

A more recent addition to our client demographic are the working poor—those in employment but whose incomes are outstripped by rising living costs, or have simply been beset by bad luck.

Demand for our welfare services—particularly emergency food aid—rose steeply for several years following the recession and has now plateaued at a record level that shows no sign of receding.

A key reason for the levelling-off of demand has been a concerted multi-disciplinary approach to helping individuals and families overcoming their problems, attaining independence from welfare support and realising their full potential. The strategy involves the entire client family working closely with social workers and budget advisors, and they can call on other specialised Army services such as addiction treatment or employment training if need be.

This strategy's successes show the modest investment pays off handsomely for the families, their communities and the country. We believe helping build strong families leads to stronger communities and a stronger and more humane nation.

Other Salvation Army services such as Supportive Accommodation and Addiction Services continue to see demand climb and the complexity of caseloads increase. Meanwhile, funding for all services remains static or in decline.

Around 120,000 people a year benefit directly from Salvation Army assistance. But with more than a quarter of a million children living in poverty, there is clearly no time to pause.

We are acutely aware that our ability to alleviate poverty, suffering and emotional and spiritual distress is proportionate to the goodwill of our donors and supporters—a truth that cannot be overstated. My belief is that these individuals, organisations and companies march shoulder-to-shoulder with The Salvation Army as we strive to fulfill our mission to care for people, transform lives and reform society.

Our successes in alleviating distress are the successes of our supporters—the people who personify the concept of Kiwis helping Kiwis.

The Salvation Army is driven by our Christian beliefs. Every time we convey our faith through practical demonstrations of love and care for humanity, and each time we see a person's life transformed, we see the advancement of our God-given mission.



## **Robert Donaldson, Commissioner**

Territorial Commander  
New Zealand, Fiji & Tonga Territory



# Who we are

We are no ordinary army. Since 1883, The Salvation Army has fought poverty and social and spiritual distress in New Zealand. We've been there to help people in need—with budgeting advice, food and clothing assistance, life skills programmes, addiction services, supportive accommodation, in-home care, education that helps young people achieve qualifications, training for work, emergency services, and other comfort and support.

At The Salvation Army we are committed to our mission of caring for people, transforming lives and reforming society. We work hard to provide better options in life for families and individuals who ask for help. Our aim is to give people a helping hand toward a brighter future.

The Salvation Army's work in 126 countries is coordinated by our International Headquarters in London, which is the base for our international leader, General André Cox.

Full-time officers and employees, along with soldiers (church members) who volunteer their skills and expertise, provide our social and church-based services. The Army has more than 3000 officers and employees in New Zealand, Fiji and Tonga and is recognised as a high-value employer.

As a connected, streamlined and mission-focused Army, the four goals of our Territorial Strategic Mission Plan are to 1) Make new and dynamic disciples of Jesus, 2) Recruit and deploy new soldiers, 3) Mobilise and act to fight injustice, and 4) Equip and empower people to develop effective leaders.

These goals form the cornerstone of our mission for excellence to achieve the best results we can for our communities.

## The Salvation Army New Zealand Trust

The Salvation Army New Zealand Trust Deed is registered in accordance with the Charities Act 2005 and Tax Act 2007 and sets out how the Trustees are to govern and manage the Army's activities, properties and funds.

The deed empowers the Trustees to undertake activities that are consistent with the Army's objectives, which include advancing education, relieving poverty and other charitable services of benefit to our communities.

## Management Structure

Commissioned officers who are recognised ministers of religion provide leadership in The Salvation Army. The Territorial Commander of The Salvation Army New Zealand, Fiji and Tonga Territory is Commissioner Robert Donaldson. Second-in-command is Colonel Graeme Reddish.

Operating under the Territorial Commander is the Cabinet, a centralised management team. An extended form of the Cabinet is the Territorial Coordination Council, which provides further leadership.

Regionally-based management operations direct the localised work of the Army in New Zealand, Fiji and Tonga. There are also three nationally-managed social service programmes: Addictions and Supportive Accommodation, Employment Plus and HomeCare.

# Trustees



## Commissioner Robert Donaldson

**TERRITORIAL COMMANDER**

**Qualifications:** BSc, LTh, PG.Dip.Bus. Admin (Management)

**Years of service:** 26

Commissioner Robert Donaldson has been Territorial Commander of The Salvation Army in New Zealand, Fiji and Tonga Territory since November 2013. His role is to provide both administrative direction and spiritual leadership to The Salvation Army.

Originally from Dunedin, Robert has a background in teaching and has focused on improving processes for Salvation Army training colleges in Zambia, New Zealand, Fiji and South Africa. He most recently served as Chief Secretary in The Salvation Army Southern Africa Territory.

Other appointments include Territorial Secretary for Programme (Southern Africa Territory) Principal of Booth College of Mission in Upper Hutt, Training Principal at Zambia Territory's Officer Training College, and four Salvation Army church leadership appointments in New Zealand with wife Commissioner Janine Donaldson.

Robert served as president and a director for the National Heart Foundation of New Zealand, and as a director for TEE College, Africa's largest theological college.

His focus is on serving others and continuing to improve the effectiveness of The Salvation Army's mission.



## Colonel Graeme Reddish

**CHIEF SECRETARY**

**Years of service:** 39

Colonel Graeme Reddish is second in command of the New Zealand, Fiji and Tonga Territory, which is similar to Chief Operations Officer. He is responsible for oversight of Territorial Headquarters and line management of divisional/ regional headquarters.

Before his appointment in March 2009, Graeme was Chief International Auditor at International Headquarters.



## Lieut-Colonel Rod Carey

**TERRITORIAL SECRETARY FOR  
PROGRAMME**

**Qualifications:** BTh, Dip.BRS

**Years of service:** 30

As Territorial Secretary for Programme since January 2013, Rod has oversight of Corps and Social Programme including Community Ministries, Addiction and Supportive Accommodation Services, Employment Plus and HomeCare. He was most recently the Divisional Commander, Central Division. Rod wants to give clear vision and see growth for the Army today.



## Lieut-Colonel Lynette Hutson

**TERRITORIAL SECRETARY FOR  
BUSINESS ADMINISTRATION**

**Qualifications:** Grad.Dip.SOWK,  
MANZASW

**Years of service:** 29

Lieut-Colonel Lynette Hutson is responsible for all business matters including finance, property, audit, public relations and IT. Her previous roles include National Manager, Addiction and Supportive Accommodation Services; Director of Women's Ministries, Midland Division; four years' service in the Canada and Bermuda Territory, and church leadership appointments.



## Lieut-Colonel Andrew Westrupp

**TERRITORIAL SECRETARY  
FOR PERSONNEL**

**Years of service:** 33

Lieut-Colonel Andrew Westrupp is responsible for all aspects of personnel for officers and employees including HR, payroll and leadership development. He is also the Privacy Officer for the Territory.

Before his current appointment Andrew led Salvation Army churches for over 25 years, and then held divisional and territorial leadership roles, with wife Lieut-Colonel Yvonne Westrupp.



## Major David Bateman

**FINANCIAL SECRETARY**

**Qualifications:** Dip.Bus.

**Years of service:** 25

As Financial Secretary, Major David Bateman is member of the Board of Trustees, Territorial Finance Council, Territorial Property Council and the Territorial General Management Council. Prior to his appointment in Jan 2010, David was for Assistant Secretary for Personnel (Administration) for two years, and before this he was Assistant Finance Secretary.

# The Salvation Army

## Service Highlights

12 months to 30 June 2013\*

2,160 Life Skills and Positive Lifestyle Programme courses provided

135,054 Bed nights of specialist accommodation provided

5,028 Elderly and infirm people provided with home support

17,588 Community meals served

4,935 People provided with clothing, furniture or furnishings

14,

10,744

Families received social work support

28,913

Families and individuals  
received food parcels

56,707

Food parcels  
distributed

21,900

Victims, defendants,  
prisoners and their family  
members supported by  
Salvation Army Court and  
Prison Officers

7,501

People received  
alcohol and drug  
addiction treatment

2,127

Young people and job  
seekers received life and  
work skills education

399

Budget counselling  
sessions provided

More than

120,000

people  
helped



# Tackling poverty one family at a time

**COMMUNITY MINISTRIES** is a national network of 58 centres providing welfare services, support and education to more than 30,000 materially deprived families and individuals each year.

Despite much talk about the nation emerging from the recession, the past 12 months provided little respite for the low-income and beneficiary families who make up the majority of Community Ministries' clients. One notable trend is the greater complexity of clients' problems—especially high levels of debt stemming from insufficient incomes, and often compounded by a lack of basic life or parenting skills, overcrowded housing, family violence or a family member's gambling or drug or alcohol addiction.

Demand on Salvation Army food banks stabilised to a 4.5 per cent rise in food parcels distributed during the year, compared to the sharp increases in the years following the 2008 financial crisis. Even so, 2012/2013 saw 327 families and individuals a week receive food assistance from The Salvation Army for the first time. Food parcel distribution continues to sit at record levels, placing enormous pressures on the resources of many centres.

*The Army is seeing greater progress in lifting families from poverty thanks to strategies introduced following the 2008 financial crisis*

Relatively stable food parcel demand is largely a result of new strategies put in place following the 2008 financial crisis. These include using budget advisors, social workers and counsellors, employing a range of life skills, personal development, parenting and emergency housing programmes. They work collaboratively, and often intensively, with clients on the deeper reasons

for their inability to cope. Staff can also call on other Salvation Army services such as addiction treatment, supportive accommodation or employment training if required.

 **56,707** food parcels gifted to **28,913** clients

Particular emphasis is placed on education—the development of household management, budgeting, parenting and problem-solving skills. More than 2160 such courses were run during the year. The work can be painstaking and is frequently time-consuming as many clients, often living meal to meal, have little capacity for planning for the future, are usually despondent and often suffering depression or anxiety by the time they seek assistance.

The result of this multi-disciplinary and more intensive approach is that client families are increasingly less dependent on welfare assistance, are better prepared to solve problems that arise and family dynamics are healthier.

The challenge is to keep this strategy resourced in a climate of reduced Government support for community service NGOs and tougher competition for public donations and trust and foundation grants.

The main expectation for the coming year is for core demand for services to gradually increase. The great unknown is the degree of how much Work and Income New Zealand's new requirements of beneficiaries will impact on Community Ministries' services. It is expected that the penalties, including benefit cuts and temporary curtailment of benefits, will put pressure on Community Ministries as staff support clients

to have their benefits reinstated and deal with the fallout of reduced household incomes and missed rent and automatic payments.

## Positive Lifestyle Programme

One of Community Ministries' most powerful tools in helping clients develop a more sustainable and independent existence for their families is the Positive Lifestyle Programme.

The Salvation Army-designed, 10-week programme covers areas such as dealing with depression, anger, grief and stress. The programme works toward building self-esteem and assertiveness and developing goal-setting and problem solving skills.

Ratree and Clifton, who recently completed the programme, say it saved their relationship, which had become increasingly troubled because of the constant financial pressures. The programme helped bring the family closer, better able to face life's challenges and much less reliant on outside support.

Such is the success of the programme that Corrections refer recently-released prisoners to undertake the programme, and New Zealand Police and The Salvation Army are developing a programme for offenders given diversion by the courts.

North Shore Community Ministries' manager Dee McColl says, 'There's a huge paradigm shift from making poor decisions to identifying these behaviours and what might be behind them, and moving on to making positive decisions for themselves and their families—it's remarkable to see.'



# Fighting poverty and injustice

The **SOCIAL POLICY AND PARLIAMENTARY UNIT** complements the practical engagement of The Salvation Army's social services by working for change that will improve the lives of the people it works with.

The unit is a well-known and trusted agency that works in the five areas of social policy: children's welfare, work and incomes, crime and punishment, housing, and social hazards. In each of these areas, the unit conducts rigorous research and analysis, develops new policy ideas and advocates to Government and its agencies for policy change.

The unit is acknowledged by politicians, government agencies, local authorities and community leaders for its thorough and comprehensive work in the field of housing policy. In its six reports on housing, the unit's ideas and recommendations have frequently stirred public debate and the eventual introduction of changes that have served to improve affordable and social housing provision. As a result of the unit's persistent work and that of other community agencies,

housing has moved from a minor policy issue to a mainstream concern.

The unit enjoys the opportunity to work for social policy improvements in New Zealand with a range of organisations. During the year, joint work and consultation has led to better understanding and improvements in the delivery of services to the people The Salvation Army works with. These organisations include New Zealand Treasury, the Families Commission, the Children's Commissioner, the Human Rights Commission, Housing New Zealand, Corrections Department, Immigration New Zealand, the Committee on Auckland, the Ministry of Social Development, the New Zealand Housing Foundation, Stop the Traffik, local authorities, universities and church leaders.

*The unit conducts rigorous research and analysis, develops new policy ideas, and advocates to Government and its agencies*

Throughout the year, The Salvation Army, through the work of the unit, contributed to policy focused on: reducing child poverty, increasing the supply of affordable housing, reducing the impact of harmful gambling and alcohol consumption, improving the reintegration and rehabilitation of prisoners, highlighting steps to assist Pacific people in New Zealand, and tighter controls on bad practice money-lending.

## Connecting lost loved ones

The **FAMILY TRACING SERVICE** locates people separated from their families, and where possible, reunites them.

During the year, the service processed 149 requests to locate family, successfully reuniting 129 families—an increase on the previous year of 23 and 19 per cent respectively.

The Salvation Army uses its network across 126 countries to help families reconnect. The process can be difficult and sensitive so education, counselling and mediation are sometimes utilised.



# A new start for the homeless

**SUPPORTIVE ACCOMMODATION SERVICES** provides accommodation, support and supervision to people who would otherwise be homeless.

Men's hostels are in Auckland, Palmerston North and Christchurch. Auckland's Epsom Lodge now also offers a 10-bed facility for women, in response to the Corrections Department's increasing need to house paroled women.

The service provided 74,184 bed nights to 617 clients—a 15 per cent increase in client numbers on the previous year.

Auckland and Christchurch hostels continue to operate under pressure as

affordable and safe accommodation for single men becomes increasingly expensive and jobs difficult to find.

Auckland saw a dramatic jump in men aged 20–39 seeking accommodation during the year. Christchurch increased its capacity from 71 to 82 beds because of increasing demand and few affordable housing options for clients to move to.

Both hostels receive the bulk of their referrals from the criminal justice

and mental health systems, and work closely with these institutions to ease clients back into the community.

To manage the increasing complexity of clients' needs, a new model of care was introduced. Under this model, individual care plans for clients have clear goals and strategies to make changes to people's lives that will enable them to safely move out and begin running their own households.

---

## Breaking the cycle

The Salvation Army's **COURT AND PRISON SERVICE** offers help to those caught up in the criminal justice system.

Throughout the year, the service supported almost 22,000 victims, defendants, prisoners and their families. There are 25 Salvation Army Court and Prison offices across the country.

While Salvation Army court officers support people through the often intimidating court process, they also arrange counselling and court-ordered alcohol and drug assessments, help find accommodation to meet bail conditions

and look after the children of defendants during hearings. Through these contacts, people are often referred to other Salvation Army services or on to other agencies.

The service's Reintegration Programme helped 167 recently-released male and female prisoners make the transition back to the community. It did this by providing or arranging accommodation, furniture, food and clothing, social work support and a range of programmes to help former prisoners adapt and engage with their communities. The Salvation Army-designed Positive Lifestyle Programme, which addresses the root causes of offending, is used extensively

and is sometimes a Court condition of sentencing or diversion.

The Salvation Army can call on its Supportive Accommodation Services, employment training, Community Ministries and Addiction Services to support the programme.

Importantly, The Salvation Army partners with a range of cultural or social service agencies to support former prisoners.

Recent analysis of clients at the Christchurch Reintegration Programme showed 75 per cent of programme participants had not returned to prison more than a year after their release.



# Leaving addiction behind

**ADDICTION SERVICES** provides residential and day treatment and support for people with alcohol and drug addictions and for those struggling with problem gambling.

The Salvation Army provides evidence-based, best practice drug and alcohol addiction treatment at 14 centres across the country and is New Zealand's largest provider of these services. It also has seven centres for the treatment of problem gambling. To ensure clients remain free from addiction, they receive post-treatment support, backed-up by Recovery Church, which is designed specifically for those recovering from addiction. Many clients also benefit from other Salvation Army services such as employment training, social services and supportive accommodation.

During the year, Addiction Services provided treatment or education programmes for 7501 people—a 36 per cent increase on the previous year.

More than 29,800 assessment and one-to-one counselling sessions were provided.

While alcohol remains the primary substance of abuse and addiction for clients, during the year a rise in clients addicted to synthetic cannabis became increasingly problematic for staff. Worrying withdrawal symptoms and erratic behaviours, including psychosis, during detoxification put added pressure on staff.

 **29,800**  
sessions provided

In general, clients are arriving with increasingly complex issues such as pre-existing mental health conditions.

 **7,501**  
clients treated

There is also a rise in clients referred by the Department of Justice.

During the year, the Hauora Programme—a highly successful initiative delivering methamphetamine addiction treatment to members of a chapter of the Mongrel Mob—was given Ministry of Health funding to continue its work.

The Salvation Army has also seen an increase in complex cases, including people with mental health or substance abuse issues, and more people in crisis.

---

## Present in a crisis

**EMERGENCY SERVICES** provides practical care to emergency services personnel during disasters, police call outs and search and rescue missions. It also gives support and pastoral care to victims.

During the year, Emergency Services volunteers served at emergencies including several major fires, tornados in

Auckland that claimed three lives, the landslide in Wellington that led to the evacuation of 12 homes, and snowstorms that cut off power to thousands of households in the South Island.

The Salvation Army's responsibilities include catering for rescue and emergency workers, provision of welfare services and assisting victims find accommodation,

and post-disaster counselling. These duties are laid out under a formal partnership with the Ministry of Civil Defence.

Salvation Army volunteers are equipped with catering trailers, caravans, vehicles, generators and flood lighting. They undergo regular training, incorporating lessons learned during the Canterbury Earthquakes.



# From benefit to a career

**EMPLOYMENT PLUS** has been The Salvation Army's employment training and job placement service for the past 35 years.

During the year, Employment Plus provided education, training, mentoring and job placement to 2127 unemployed and significantly disadvantaged people at its 23 centres, as well as at work places and prisons across the country. More than 60 per cent of trainees attained their qualifications and either entered the workforce or moved on to higher education.

Employment Plus's New Zealand Qualifications Authority-registered national certificate and unit standard programmes are designed to prepare people with the life skills and qualifications sought by employers. Trainees can gain qualifications tailored to industries including construction, mechanical engineering, hospitality, elder care, early childhood education, business administration, security and hospitality.

Employment Plus's unique strength, as a training provider, is its focus on addressing the barriers to learning that many trainees struggle with.

A considerable number of trainees come from acutely disadvantaged backgrounds, lacking the life skills essential to becoming ready for work. Employment Plus tutors, employment coaches and chaplains work with and mentor trainees to identify and address issues that may be interfering with their education. These include inadequate diet, clothing or sleep, low levels of literacy or numeracy, absent parents or family dysfunction, abuse and bullying, and health and addiction problems. Resolving these barriers is critical to opening the door to acquiring new skills and employment.

Employment Plus can call on other Salvation Army services, such as



*More than  
**60%** trainees  
attained qualification*

Community Ministries or Addiction Services, to support trainees as required.

Employment Plus's specialities include tailoring training and recruitment for sectors and individual companies. These include the Employment Plus programme, U Build 4 the Rebuild, which trains unemployed Christchurch people for the city's reconstruction, and selection and pre-trade training for Auckland building company eHome Global.

During the year, Employment Plus acquired an established education centre in West Auckland.

---

## Caring for our future

**The Salvation Army offers a wide range of children's programmes and services throughout the territory.**

It operates five early childhood education centres in New Zealand, seven in Fiji and two in Tonga, as well as numerous music

and movement programmes, play groups and other activities for pre-schoolers.

Salvation Army corps (churches) cater to older children, through kids' clubs, children's churches and small groups. The Salvation Army also runs children's camps

and events throughout the region.

Children's programme volunteers and staff have all undergone police vetting and undertake the comprehensive Salvation Army child and youth safety programme Safe to Serve.



# Preserving independence

Assisting the aged, or those with disabilities or ill health, to live independently in their communities is central to the Army's mission and the core work of **HOME CARE**.

During the year, HomeCare's 912 trained support workers helped 5028 mainly elderly and disabled clients to live safely, and with dignity, in their own homes.

It also supported ACC clients, those recently discharged from hospital and children with special needs. HomeCare provided 802,793 hours of care during the year, up 3.5 per cent on the previous year.

*HomeCare's services include personal care, such as help with showering, meal preparation, and household management*

Services include personal care, such as help with showering, toileting and meal preparation, and household management, which provides cleaning and laundry services and help with shopping and other domestic duties.

 **802,793**  
*hours of care provided*

Specialised support such as medication management, palliative care and respite care is also provided. All of these services can be supported with pastoral care and volunteer visiting services if required.

HomeCare has branches in Auckland, Hamilton, Tauranga, Paeroa and Rotorua.

During the year, HomeCare commenced a home-based support service for palliative care patients of Hospice Marlborough in Blenheim. HomeCare also oversees The Salvation Army's management of Hospice Marlborough.

Hospice Marlborough provided residential and out-patient care and support for 612 patients.

During the year, HomeCare was audited and re-certified for the Ministry of Health's three-year Home and Community Sector Standard.

 **912** support  
*workers helped*  
**5028** people

## Loneliness interrupted

**The Salvation Army's Senior Services is a friendship programme that matches screened and trained volunteers with older and often isolated people.**

Senior Services offers friendship and support, as well as help with shopping,

doctors' appointments and letter writing. Clients can be connected to pastoral care or Salvation Army social and advocacy services if required.

During the year, two new branches were established in Whangarei and Christchurch, adding to the two in

Auckland and offices in Wellington and Queenstown and Wanaka. Nationally, the service brought together 457 older people and 386 volunteers—an increase of 18.4 per cent and 67 per cent respectively on the previous year.



# Christchurch: three years on

The Salvation Army has been supporting Cantabrians affected by the earthquakes shortly after the first quake struck on 4 September 2010. The Army remains fully committed to continuing this work over the coming years.

In the aftermath, the Army's response included the provision of 27,000 meals at welfare centres, 20,900 chemical toilets, three mobile shower units, 6500 care packages, 11,066 food parcels, 8631 vouchers and debit cards, 253 respite holidays for stressed families, and 1200 Salvation Army personnel from New Zealand and Australia who visited 100,000 affected households providing material, social and spiritual support.

 **\$20 million**  
received

During the year, The Salvation Army's work continued its focus on residents' physical needs but much energy went into supporting residents whose resilience is diminishing due to the ongoing frustrations and stress brought about by damaged and unhealthy living situations, financial pressures and uncertain futures.

The region's Community Ministries centres face significantly higher demand than before the quakes, as rising costs of living and housing makes life tenuous for many low-income families. The emotional toll on these families cannot be overstated, according to local social workers.

In response, Salvation Army community outreach teams continue to provide assistance to families in quake-affected areas. The teams work to build community cohesion through establishing small neighbourhood support groups in areas where demolitions and migration of residents has brought about social dislocation and isolation.

In a similar vein, the Army's Schools Support Programme continues to provide practical, social and emotional support to 13 primary schools and their wider communities across Christchurch.

Another programme, DALTA or Deliberate Acts of Love to All, uses volunteers to work on sections and properties of families struggling to cope with the costs of recovery. During the year, DALTA expanded its work, and many of its volunteers, who were unemployed, entered the work force or began vocational studies.

With the rebuild now gaining momentum, a Salvation Army initiative that uses its vocational training arm, Employment Plus, to train unemployed people for infrastructure reconstruction is also gaining pace. U Build 4 the Rebuild has

so far run 10 courses with more than 80 per cent of participants placed in full-time work.

 **100,000+**  
houses visited

The Salvation Army, together with other social service agencies and the Christchurch City Council, have been working on an affordable housing project in Hornby. The development, comprising 44 units, will be completed in early 2015. It will initially house families and individuals forced to move from their homes and awaiting long-term accommodation, and will eventually provide affordable housing for the elderly. The Army is contributing \$3 million to the \$12 million project.

*Salvation Army community outreach teams work to build community cohesion through establishing small neighbourhood support groups*



# Reaching out across the world

The Salvation Army's **CHILD SPONSORSHIP AND OVERSEAS DEVELOPMENT** programmes support a wide range of projects and communities in developing countries.

A partnership with The Salvation Army in Kenya and the Ministry of Foreign Affairs and Trade's New Zealand Aid Programme provides literacy and micro-finance to around 8000 rural Kenyan women. It brings women together to establish self-support groups and receive literacy tuition. They are then able to access finance to start their own businesses or establish co-operative businesses.

To date, these businesses include crop and livestock farming, making school uniforms and manufacturing low-energy cookers. Some groups have registered as village banks.

One group of women in a village with high levels of diabetes purchased a machine to test blood sugar levels,

offering blood sugar monitoring for a small fee.

The result of these projects is that participating women can now afford to educate their children, no longer have to borrow and beg for food and can afford to light their homes.

Another project in Mali, where more than half the population lives below the dollar-a-day poverty line, provides food to marginalised groups including orphans, widows, disabled prisoners and those displaced by war.

In India, The Salvation Army in New Zealand provides education to 45 children in a slum inhabited by low-caste families. In the Philippines, it funds a project that provides six years

 **1,240 children**  
cared for by  
**800 sponsors**

of education for a modest number of impoverished children.

The Cherish a Child sponsorship programme helped care for 1240 children in 21 countries during the year. Around 800 sponsors donated \$381,645.

The Give Hope programme provides scholarship and literacy and micro-finance training for impoverished people in several Asia-Pacific and African countries, as well as chickens, feed and chicken wire to families in Papua New Guinea.

## Nurturing young adults

**THE YOUTH DEPARTMENT** has developed a range of specialised programmes and events aimed at nurturing young people and helping them achieve their full potential.

These initiatives include school intervention and mentoring programmes, community projects, after-school groups and youth ministry teams.

During the year, around 200 young people at four centres participated in an Active Citizenship programme—a Ministry of Youth Development initiative that encourages participants to be more involved in their communities, especially in the decision-making processes.

Thirteen people are training under Youth Work Apprenticeship scheme and

around 500 people have Safe to Serve accreditation, aimed at ensuring the safety of those attending youth programmes.

The Salvation Army's Blue Mountain Adventure Centre in Tongariro National Park offers a range of adventure-based learning opportunities led by qualified instructors. The facility is about to undergo major expansion and renovation.



# A place to belong

**SALVATION ARMY** churches—also known as ‘corps’—are places of community, where people of all ages and from all backgrounds find a sense of belonging, along with the care and encouragement to feed their spirituality in a Christian context.

Currently, The Salvation Army in New Zealand, Fiji and Tonga has the highest average church attendance in its history, with around 8100 people worshipping with us each week. New congregations have been established in Tonga and Auckland this year.

Our churches are increasingly diverse and contemporary. No longer does ‘one size fit all’. Instead, Salvation Army churches reflect the cultural and social flavour of the communities in which they are situated. But one thing that all Salvation Army churches do have in common is a focus on teaching a down-to-earth Christianity that makes sense in the everyday world.

Salvation Army churches are sometimes referred to as ‘mission stations’—located in communities to serve the wider needs of those communities, not just the needs of church members.

These churches look *upward* to God, giving people regular opportunities for spiritual nurture through worship, Bible study and prayer. They look *inward*, caring for their members and equipping them to serve in Christian ministry. And they look *outward*, offering services and running activities to meet the needs of the

wider community. These activities include youth groups, friendship clubs for men, women and senior citizens, playgroups for pre-schoolers, and courses aimed at strengthening marriages and families.

Recovery Church fellowships are Salvation Army church congregations

*The care and prayers of a church family can help people get through the tougher seasons of life*

aimed at supporting people in recovery from addictions. People are encouraged to step forward with hope and optimism, rather than remaining trapped by mistakes and missed opportunities of the past. Recovery churches are sometimes talked about as ‘a place to belong, before you believe’.

Support from a church community is a wonderful thing. In happy times, people have friends with whom they can share their joys. But the care and prayers of a church family can also help people get through the tougher

seasons of life—times of worry, loss and loneliness.

Those who make their spiritual home with The Salvation Army speak of finding a place where they are helped to be good mums and dads, and where they find purpose and meaning for their lives. They talk about making deep and lasting changes as they live the way that God wants them to live.

Around 1.5 million Salvationists around the world have made The Salvation Army their church. Their focus isn’t on escaping this world while waiting for the delights of Heaven; they are focused on bringing a little of Heaven to Earth by serving their communities.

 **The territory has 111 faith communities**

Salvation Army church congregations extend an invitation to anyone who wants to experience a warm and caring community along with enthusiastic Christian worship and practical inspiration for daily life.



## 40 years in Fiji

The Salvation Army established a presence in **FIJI** in 1973 and celebrated its 40th anniversary in November this year.

Since 1973, the Fiji Division has grown to include 13 corps (churches) and four mission outposts on the islands of Viti Levu, Vanua Levu and Taveuni.

Emergency accommodation centres for women and children escaping domestic violence are located in

Labasa, Lautoka and Suva. The Army also runs two hostels for boys and girls in Suva.

It operates seven early childhood education centres and provides welfare assistance. Three employment training programmes help women gain

employment in the garment industry.

Court and Prison Services, including a women's chaplaincy service, visit courts and men's and women's prisons to provide support and prepare inmates for their release back into their communities.

---

## Progress in paradise

**The Salvation Army in TONGA delivers a range of social and health programmes and experienced significant growth during the year.**

The Salvation Army has six corps (churches) and expanded into the Vava'u northern island group during the year. It has seen a 34 per cent increase in church attendances over the past two years.

During the year, and at the request of the Tongan Police Commissioner, The Salvation Army launched a domestic violence programme for men referred by the Courts.

The Salvation Army's mobile health clinic provides healthcare and public health education in the main island's most materially deprived areas. Regular health

education programmes focus on early childhood health, especially addressing the high rates of non-communicable diseases such as cardiovascular disease and diabetes.

The Army provides welfare support, pastoral care for prisoners, runs two early childhood education centres and a drug and alcohol education programme.

---

## A place to stand

**MĀORI MINISTRY provides a tūrangawaewae (a place to stand) for Māori within The Salvation Army and is central to the Army's bicultural approach to its mission.**

As a result, an increasing number of Māori have become involved in the Army's

work, including a number of highly skilled senior staff. Some have become officers or are undergoing training.

A strategic plan is in place to identify Māori leaders and to support and guide bicultural initiatives across the country, as well as strengthening ties with kaumātua,

kuia and Māori communities.

Progress to date shows The Army is increasingly a place where Māori feel welcome for social and spiritual support, as well as Māori playing a growing and important role in social service provision and spiritual life.



# With your support

The breadth and depth of **THE SALVATION ARMY'S** work in New Zealand is only possible with the continuing empathy of New Zealanders for those less fortunate.

This support enabled the Army to assist around 120,000 New Zealanders to overcome substantial challenges and make lasting changes to their lives and achieve greater independence.

To achieve this, The Salvation Army's 58 Community Ministries centres provide essential social services including budgeting advice, advocacy and social work services, emergency accommodation, food assistance and a range of programmes and courses to build skills and self-esteem.

These services are partially funded through the generous support of individual donors, in particular the many who donate regularly, and public Red Shield and Christmas appeals.

Although demand for services has stabilised after several years of record growth, clients now present with more complex and interrelated problems that require a multi-disciplinary and collaborative strategy to resolve.

The result of this strategy is that client families become less and less dependent on welfare assistance and increasingly better-prepared to solve problems that arise.

As many quake-affected Canterbury residents continue to live under immense financial and immeasurable psychological pressures, The Salvation Army continues to provide practical and social support with a particular emphasis on building resilience in client families.

To achieve this, the Army works closely with families and communities across Christchurch, including 13 schools and their wider communities.

Other initiatives include training unemployed people for the city's reconstruction and a collaborative social housing development in Hornby.

The Army's ability to respond to need is dependent on support from a range

*You play a crucial role in improving the lives of tens of thousands*

of supporters. Corporate partnerships provide crucial support to the Army's work through running fundraising events, donations of money, products, services and staff time, and by facilitating workplace giving.

Generous grants from trusts, foundations and other funding organisations also make a major contribution to the Army's mission.

People who leave a legacy to the work of The Salvation Army help in a particularly special and personal way.

To all our supporters, The Salvation Army acknowledges and thanks you for the crucial role you play in improving the lives of tens of thousands of people each year.

## Trading for a cause

Salvation Army's 125 **FAMILY STORES** provide affordable and quality used goods to the public and play an important role in the provision of the Army's social services.

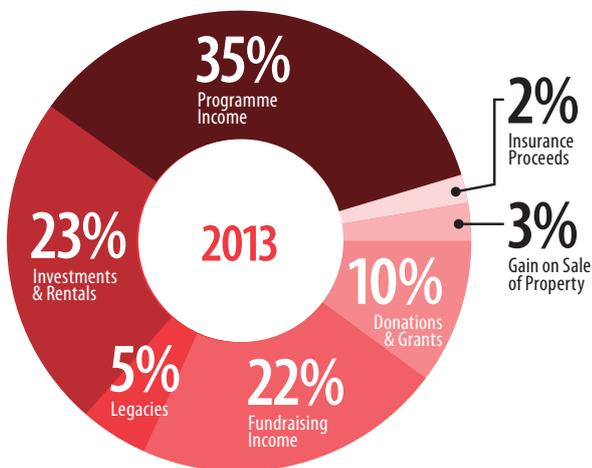
Profits from each store are used locally to fund The Salvation Army's work. The stores also support the work of Community Ministries. During the year, they provided clothing, furniture,

furnishings and household items to 4935 families and individuals who were working with Salvation Army social workers and budget advisers.

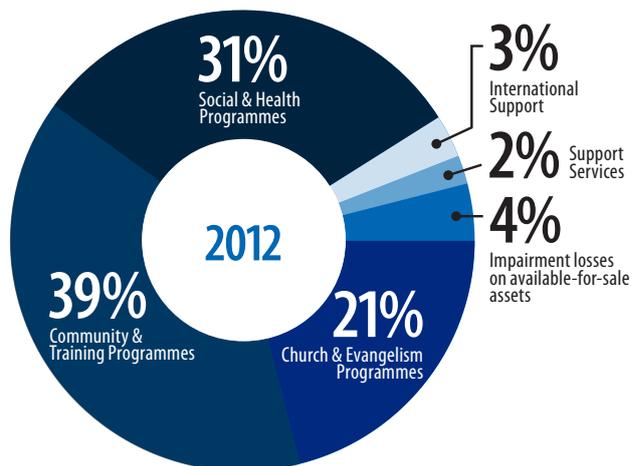
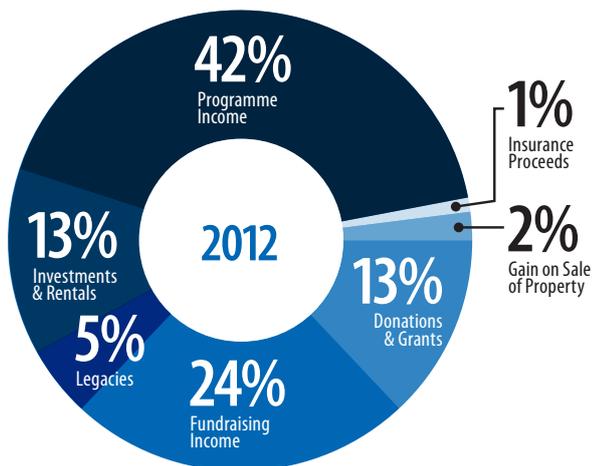
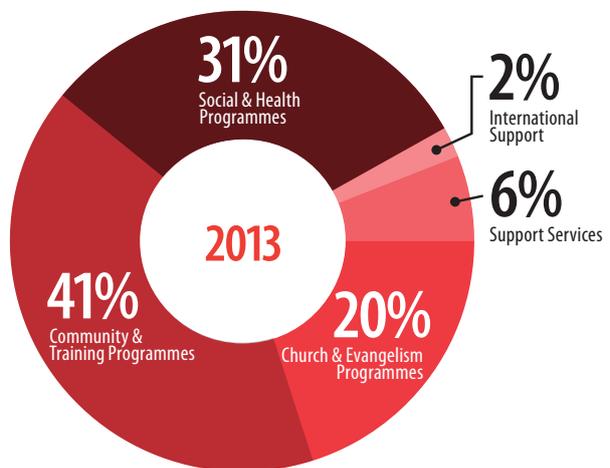
# Summary Financial Statements

## Summary Statement of Financial Performance for the year ended 30 June 2013

### Operating Income



### Operating Expenses



	2013 \$000	2012 \$000
OPERATING INCOME	168,727	141,872
OPERATING EXPENSES	143,938	138,307
OPERATING SURPLUS	24,789	3,565

APPROPRIATIONS FROM /(TO) FUNDS	2013 \$000	2012 \$000
<b>Of Current Years Income</b>		
to Capital Fund	(3,142)	(1,518)
to Restricted Funds	(8,152)	(12,825)
to Designated Funds	(45,794)	(19,342)
<b>To Finance Current Costs</b>		
from Capital Fund	7,384	7,948
from Restricted Funds	9,165	10,633
from Designated Funds	12,414	9,299
<b>from General Fund</b>	<b>3,336</b>	<b>2,240</b>

# Summary Statements

## of Comprehensive Income for the year ended 30 June 2013

	2013 \$'000	2012 \$'000
Operating Surplus	24,789	3,565
Net Fair Value Gains/(Losses) on Available-For-Sale Financial Assets	925	(4,260)
Total Comprehensive Surplus/(Deficit) for the Period	25,714	(695)

## of Changes in Equity for the year ended 30 June 2013

	Available for Sale Reserve	Retained Earnings	Total
As at 1 July 2011	18,824	406,687	425,511
Total Surplus for the Period	—	3,565	3,565
Other Comprehensive Income/(Expense)	(4,260)	—	(4,260)
Total Comprehensive Income/(Expense) for the Period	(4,260)	3,565	(695)
As at 30 June 2012	14,564	410,252	424,816

	Available for Sale Reserve	Retained Earnings	Total
As at 1 July 2012	14,564	410,252	424,816
Total Surplus for the Period	—	24,789	24,789
Other Comprehensive Income	925	—	925
Total Comprehensive Income for the Period	925	24,789	25,714
As at 30 June 2013	15,489	435,041	450,530

## of Financial Position as at 30 June 2013

	2013 \$'000	2012 \$'000
<b>Equity</b>		
<b>Retained Earnings</b>		
Capital Fund	214,081	203,601
Restricted Purposes	67,530	72,984
Designated Purposes	143,845	122,848
General Fund (Unrestricted Purpose)	9,585	10,819
<b>Total Retained Earnings</b>	<b>435,041</b>	<b>410,252</b>
<b>Other Reserves</b>		
Available for Sale	15,489	14,564
<b>Total Equity</b>	<b>450,530</b>	<b>424,816</b>
<b>Current Assets</b>	<b>58,820</b>	<b>92,029</b>
<b>Non-Current Assets</b>	<b>439,690</b>	<b>381,563</b>
<b>Total Assets</b>	<b>498,510</b>	<b>473,592</b>
<b>Current Liabilities</b>	<b>28,070</b>	<b>28,763</b>
<b>Non-Current Liabilities</b>	<b>19,910</b>	<b>20,013</b>
<b>Total Liabilities</b>	<b>47,980</b>	<b>48,776</b>
<b>Total Net Assets</b>	<b>450,530</b>	<b>424,816</b>

# Notes to the Summary Financial Statements

for the year ended 30 June 2013

## 1 Significant Accounting Policies

### REPORTING ENTITY

The Salvation Army New Zealand encompasses all activities of The Salvation Army in New Zealand and is administered under powers of attorney issued by 'The General of The Salvation Army' being a corporation sole under the terms of The Salvation Army Act 1980 (United Kingdom). The Salvation Army New Zealand includes The Salvation Army New Zealand Trust, the Booth College of Mission Fund and the Jeff Farm Trust.

The principal activities of The Salvation Army are the provision of:

- Evangelism programmes
- Community programmes
- Social Services, and
- International programmes

### BASIS OF PREPARATION

The summary financial statements are presented for The Salvation Army in New Zealand and are for the year ended 30 June 2013.

The Salvation Army New Zealand is a Public Benefit Entity as defined under NZ IAS 1.

The full financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable Financial Reporting Standards, as appropriate for Public Benefit Entities (PBEs).

The Salvation Army New Zealand qualifies for differential reporting because it is not publicly accountable and has no separation between owners and the governing body. The Salvation Army has taken advantage of all differential reporting exemptions.

As The Salvation Army New Zealand is a Public Benefit Entity and qualifies for and applies differential reporting concessions, the full financial statements do not include an explicit and unreserved statement of compliance with International Financial Reporting Standards.

The full and summary financial statements were authorised for issue by the Territorial Finance Council on 12 September 2013.

The summary financial statements have been prepared in accordance with FRS 43 Summary Financial Statements and comply with NZ GAAP as it relates to summary financial statements. Information extracted from the full financial statements has not been restated or reclassified.

The specific disclosures included in the summary financial statements have been extracted from the full financial statements authorised for issue on 12 September 2013 by the Territorial Finance Council.

The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements.

The full financial statements are available on request by writing to: The Financial Secretary, The Salvation Army New Zealand, PO Box 6015, Wellington 6141.

The full financial statements have been audited and an unmodified audit opinion was issued.

The summary financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$'000).

## 2 Equity

### RETAINED EARNINGS

#### *Capital Fund*

Capital Fund comprises that part of the equity of The Salvation Army New Zealand, which has been used to finance the purchase of property, plant and equipment, and is therefore no longer available for either that purpose or to finance operating expenses.

#### *Other Funds*

Funds comprise appropriated income that has been set aside (instead of being spent on operating expenses) in order to provide ready resources to meet the financial requirements of The Salvation Army New Zealand (other than payment of expenses) and also to meet the specification of donors or benefactors.

Funds are classified as follows:

*Restricted:* Amounts of which The Salvation Army New Zealand has authority to spend income and/or capital, but subject to a restriction imposed by the donor as to the objects upon which or the area in which, they may be spent.

*Designated:* Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital but which have been designated for particular purposes by The Salvation Army New Zealand in the exercise of its discretionary powers.

*Unrestricted:* Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital, which have not been designated for particular purposes by The Salvation Army New Zealand.

## OTHER RESERVES

*Net unrealised gains reserve:* To record the current balance of all unrealised gains and losses related to the holding of financial assets.

## 3 Capital Commitments

	2013 \$000	2012 \$000
Capital Commitments	17,706	7,181

Estimated capital expenditure contracted for at balance date but not provided for.

## 4 Contingent Liabilities

There are no contingent liabilities at financial year end (2012: \$NIL).

## 5 Contingent Assets

As the result of two earthquakes experienced in the Canterbury region in September 2010 and February 2011 The Salvation Army New Zealand suffered damage to a number of its properties. Of these properties five buildings have been derecognised with four having been demolished and the fifth determined to be uneconomic to repair. All other properties have been or will be repaired. All the derecognised buildings are insured and are subject to

insurance claims. In four cases indemnity payments have been received while in the fifth negotiations are underway for a settlement. We are unable to quantify the expected amounts to be received under these outstanding claims.

## 6 Transactions with Related Parties

The Salvation Army New Zealand has transactions with other Salvation Army entities. These include The Salvation Army International Headquarters (IHQ), Fiji and Tonga and The Salvation Army New Zealand Officers' Superannuation Scheme.

Transactions include an administration levy to assist in the operations of IHQ, grants to IHQ, Fiji and Tonga and contributions to The Salvation Army New Zealand Officers' Superannuation Scheme.

	2013 \$000	2012 \$000
Administration levy and grants to IHQ	1,263	1,273
Grants paid to Fiji	1,163	1,300
Grants paid to Tonga	553	466
Contributions to Officers' Super Scheme	1,601	1,915
	<b>4,580</b>	<b>4,954</b>

Balances at year end include monies invested on behalf of Fiji and Tonga and other amounts owing in relation to grants due at year end. Outstanding balances at year-end are unsecured, interest free and settlement occurs in cash.

Balances due to/(receivable from)	2013 \$000	2012 \$000
IHQ	(29)	21
Fiji	819	809
Tonga	198	166
	<b>988</b>	<b>996</b>



Building a better  
working world

Chartered Accountants

## Independent Auditor's Report

### To the Territorial Commander and Chief Secretary of The Salvation Army New Zealand

The summary financial statements on pages 20 to 23, which comprise the summary statement of financial position as at 30 June 2013, the summary statement of financial performance, summary statement of comprehensive income and summary statement of changes in equity for the year then ended, and related notes, are derived from the audited financial statements of The Salvation Army New Zealand for the year ended 30 June 2013. We expressed an unmodified audit opinion on those financial statements in our report dated 12 September 2013. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of The Salvation Army New Zealand.

This report is made solely to the Territorial Commander and Chief Secretary of The Salvation Army New Zealand as attorneys for the General of The Salvation Army, in accordance with our engagement letter. Our engagement has been undertaken so that we might state to the Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army those matters we are required to state to them in our report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army, for our work, for this report, or for the opinions we have formed.

### Responsibilities of the Territorial Commander and Chief Secretary of The Salvation Army New Zealand as attorneys for the General of The Salvation Army for the Financial Statements

The Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army are responsible for the preparation of summary financial statements in accordance with FRS-43: *Summary Financial Statements*.

### Auditor's Responsibilities

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA(NZ)) 810, "Engagements to Report on Summary Financial Statements."

Other than in our capacity as auditor we have no relationship with, or interest in, The Salvation Army New Zealand.

Partners and employees of our firm may deal with The Salvation Army New Zealand on normal terms within the ordinary course of trading activities of the business of The Salvation Army New Zealand.

### Opinion

In our opinion, the summary financial statements derived from the audited financial statements of The Salvation Army New Zealand for the year ended 30 June 2013 are consistent, in all material respects, with those financial statements, in accordance with FRS-43.

10 December 2013  
Wellington

# Acknowledgements

Trusts, Foundations, and other funding organisations

A F W & J M Jones Foundation	\$30,000.00
Acorn Foundation	\$8,719.38
Alexander Harold Watson Charitable Trust	\$5,000.00
Alfonso & Enid Weaver Charitable Foundation	\$6,084.23
Basil Charles Bellhouse Charitable Trust	\$34,205.02
Bodmin Charitable Trust	\$10,000.00
COGS Canterbury Committee	\$25,300.00
COGS Dunedin Committees	\$6,555.00
COGS Kahungunu ki Heretaunga Committee	\$6,900.00
COGS Kirikiriroa Committee	\$6,900.00
COGS Manawatu/Horowhenua Committee	\$6,900.00
COGS Manukau Committee	\$6,900.00
COGS Southland Committee	\$7,475.00
COGS Wellington/Hutt City Committees	\$11,449.40
COGS Other Regional Committees	\$21,620.00
Central Lakes Trust	\$35,000.00
Charles Rupert Stead Trust	\$7,500.00
Christchurch City Council	\$40,900.00
Community Trust Mid & South Canterbury	\$5,000.00
David Levene Foundation	\$5,000.00
Duo Trust	\$50,000.00
E & H Dexter Trust	\$8,183.24
Eastern & Central Community Trust	\$20,000.00
EL & BM Robinson Charitable Trust	\$24,700.00

Estate of Ernest Hyam Davis	\$10,000.00
Farina Thompson Charitable Trust	\$17,000.00
Hugh Green Foundation	\$10,000.00
J B W McKenzie Trust	\$11,000.00
Jack Jeffs Charitable Trust	\$10,000.00
John Beresford Swan Dudding Trust	\$5,000.00
John Mitchell McLachlan Charitable Trust	\$7,500.00
Kingston Sedgfield (NZ) Charitable Trust	\$5,000.00
Laurence William Nelson Trust	\$5,000.00
Martha Helen Baldwin Trust	\$10,000.00
Maurice Carter Charitable Trust	\$7,500.00
Maurice Paykel Charitable Trust	\$5,000.00
Ministry of Foreign Affairs & Trade Sustainable Development Fund	\$80,358.00
Mr D Picot	\$20,000.00
Phillip Verry Charitable Trust	\$5,000.00
Rotorua Energy Charitable Trust	\$8,750.00
Roy & Jan Mace Charitable Trust	\$6,000.00
Sir John Logan Campbell Residuary Estate	\$13,900.00
South Waikato District Council	\$13,660.00
St Francis Charitable Trust	\$34,885.00
St Joans Charitable Trust	\$5,000.00
St. Lazarus Trust Board	\$60,000.00
T Clark Trust	\$5,000.00

Ted & Mollie Carr Endowment Fund	\$100,000.00
The Canterbury Community Trust	\$120,000.00
The J N Lemon Charitable Trust	\$7,500.00
The Lady Tait Charitable Trust	\$6,000.00
The Strathlachlan Fund Proudly administered by the Guardian Trust	\$20,000.00
The Tindall Foundation	\$199,300.00
The William & Lois Manchester Trust	\$50,000.00
Thomas George Macarthy Trust	\$120,000.00
Timothy Blair Trust	\$10,830.00
Trust Waikato	\$45,000.00
Un Cadeau Charitable Trust	\$60,000.00
Valder Ohinemuri Charitable Trust (Inc)	\$9,000.00
Vodafone NZ Foundation	\$45,000.00
W R Kettle Trust	\$5,000.00
WEL Energy Trust	\$30,000.00
Wellington City Council	\$25,300.00
Winton and Margaret Bear Charitable Trust	\$10,000.00

## Other significant contributors

B W & S W Picot Charitable Trust
H B Williams Turanga Trust & J N Williams Memorial Trust
Springhill Charitable Trust & Frimley Foundation
The Philip Brown Fund

# Corporate support

The Salvation Army gratefully acknowledges the wide range of corporate supporters who help us enable New Zealanders to make positive changes in their lives. These valued supporters include:

AA Life Services

Arrow International Limited

Bluebird Foods Limited

Cadbury NZ

Crown Relocations

Duncan Cotterill

Energizer NZ Limited

Ernest Adams Limited

Farmers Trading Company Limited

Fonterra Co-operative Group Limited

Foodstuffs (NZ) Limited

Goodman Fielder Commercial NZ

Heinz Wattie's Limited

Kmart New Zealand

Marsh New Zealand

McCain Foods (NZ) Limited

Nestlé New Zealand Limited

New Zealand Sugar Company Limited

Progressive Enterprises Limited

Sanitarium

Toyota Financial Services

Uniform Group

Warehouse Stationery Limited



# Help New Zealanders in need make positive changes to their lives

The Salvation Army provides life-changing assistance to those who ask for help. With your support, lives will be changed.

## Get involved in workplace giving

Partner with us to build team spirit and generate goodwill with your staff, customers and suppliers. *Some ways to support us:*

- **Join** Payroll Giving
- **Sponsor** a specific programme
- **Run** a fundraising event or appeal

## Include The Salvation Army in your Will

So we can continue to help other New Zealanders long after you've gone. *Ask for your free Wills and Bequests booklets:*



**Call** 0800 53 00 00

**Email** [wills@nzf.salvationarmy.org](mailto:wills@nzf.salvationarmy.org)

Or write to The Salvation Army,  
Free Wills Booklets, PO Box 27001,  
Marion Square, Wellington 6141

## Make a donation

With your help, everyday New Zealanders can step toward a brighter future. *Three ways to donate:*

- **Web** [salvationarmy.org.nz](http://salvationarmy.org.nz)
- **Call** 0800 53 00 00
- **Regular** giving by automatic payments

For all enquiries contact the Public Relations Department on (04) 382 0744

[salvationarmy.org.nz](http://salvationarmy.org.nz)

New Zealand, Fiji and Tonga Territory



Te Ope Whakaora