



ANNUAL REPORT 2012

New Zealand, Fiji and Tonga Territory

Caring for people.
Transforming lives.
Reforming society.

Helping Kiwis
in need



Te Ope Whakaora



Te Ope Whakaora

The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by love for God. Its mission is to preach the gospel of Jesus Christ and meet human needs in his name without discrimination.

The Salvation Army's Mission
New Zealand, Fiji and Tonga Territory

**Caring for people.
Transforming lives.
Reforming society.**

The Salvation Army is a registered charity under the Charities Act 2005, registered number CC37312.

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The Salvation Army Helping Kiwis in Need

Why we do all the things we do	3
Who we are	4
The Army at the front line	8
Canterbury earthquake recovery	18
Supporting the Canterbury rebuild	19
Summary statement of financial performance	20
Auditor's report	23
Fundraising	24
Acknowledgements	25





Why we do all the things we do

Two years ago, the volume and intensity of The Salvation Army's work of alleviating poverty, suffering, and emotional and spiritual distress in New Zealand reached record levels as the recession hit its peak. It has sat at that point ever since with little sign of demand receding.

One indicator of social service demand—emergency food aid—has climbed 75 per cent since the start of the recession. The Salvation Army's provision of social work and budget counselling services and demand for emergency housing have risen at much higher rates.

Reduced work hours, insufficient incomes and an acute shortage of affordable housing have meant working families now appear to be a permanent segment of our client base.

In response, The Salvation Army has made greater efficiencies as demand has climbed and resources have become increasingly stretched. We have also honed our multi-disciplinary approach to solving the underlying problems that bring people to our doors. The increasing complexity of interlinked problems faced by our client families often need to be solved by the efforts of social workers, budget advisers, addiction treatment specialists, employment training tutors, counsellors and family violence specialists working closely together. This approach has yielded astounding results in helping our clients achieve sustainable independence, but the work is painstaking and time-consuming.

The Salvation Army's continuing recovery work in Christchurch has also required new ways of examining need and developing new solutions. Closely working with schools and their communities in the affected suburbs, participating in community housing development and establishing a training programme to place local unemployed into reconstruction work are some of the projects that have gained momentum during the year.

That The Salvation Army has been able to meet demand reflects the commitment and generosity of the New Zealand public and the country's companies and charitable trusts. It is an admirable expression of New Zealanders' empathy to their fellow Kiwis in dire material need. The Army considers its supporters and donors as equal partners in its endeavours and is acutely aware that the breadth and depth of its work is only possible because of this support.

This is one reason The Salvation Army considers its responsibility to working with New Zealanders in their darkest hours to be a sacred duty. This responsibility is driven by our Christian beliefs. Every time we convey our faith through practical demonstrations of love and care for humanity, and each time we see a person's life transformed, we see the advancement of our God-given mission.

Donald C. Bell

Donald C. Bell, Commissioner
Territorial Commander
New Zealand, Fiji and Tonga Territory

Who we are



Te Ope Whakaora

We are no ordinary army. Since 1883, The Salvation Army has fought poverty and social and spiritual distress in New Zealand. We've been there to help people in need—with budgeting advice, food and clothing assistance, life skills programmes, addiction services, supportive accommodation, in-home care, employment training, emergency services, and other comfort and support.

At The Salvation Army we are committed to our mission of caring for people, transforming lives and reforming society. We work hard to provide better options in life and a helping hand towards a brighter future for families and individuals who ask for help.

The Army's work in 126 countries is coordinated by our International Headquarters in London, which is the base for our international leader, General Linda Bond. Full-time officers and employees, along with soldiers (church members) who volunteer their skills and expertise, provide our social and church-based services. The Army has over 3,000 officers and employees in New Zealand, Fiji and Tonga and is recognised as a high value employer.

The four goals of The Salvation Army's current Territorial Strategic Mission Plan are to 1) Make dynamic disciples of Jesus, 2) Increase the number of soldiers, 3) Take significant steps to eradicate poverty and injustice, and 4) Be a connected, streamlined and mission-focused Army. These goals form the cornerstone of our mission for excellence to achieve the best results we can for our communities.

For the third year running, The Salvation Army has been recognised by Hay Group/NZ Management Magazine as the most reputable not-for-profit organisation in New Zealand.

The Salvation Army New Zealand Trust

The Salvation Army New Zealand Trust Deed is registered in accordance with the Charities Act 2005 and Tax Act 2007 and sets out how the Trustees are to govern and manage the Army's activities, properties and funds.

The deed empowers the Trustees to undertake activities that are consistent with the Army's objectives, which include advancing education, relieving poverty and other charitable services of benefit to our communities.

Management Structure

Commissioned officers who are recognised ministers of religion provide leadership in the Army. The Territorial Commander of The Salvation Army in New Zealand, Fiji and Tonga is Commissioner Donald Bell. Second in command is Colonel Graeme Reddish.

Operating under the Territorial Commander is the Cabinet, a centralised management team. An extended form of the Cabinet is the Territorial Coordination Council, which provides further leadership.

Regionally-based management operations direct the localised work of the Army in New Zealand, Fiji and Tonga. There are also three nationally-managed social service programmes: Addictions and Supportive Accommodation, Employment Plus and HomeCare.

Trustees



Territorial Commander

Commissioner Donald Bell

Qualifications: BA (Economics and History), Juris Doctorate

Years of service: 35

Commissioner Donald Bell has been Territorial Commander of The Salvation Army in New Zealand, Fiji and Tonga Territory since July 2008. As Territorial Commander, Commissioner Donald Bell provides the spiritual leadership for the territory. Originally from California, he was awarded a Paul Harris Fellowship by the San Diego Rotary Club and has served as the Pacific Southwest regional chaplain of the Navy League. Commissioner Bell has held leadership and administrative positions within the Pacific, including Guam and Micronesia, 13 of the United States and in USA National Headquarters. He is currently President of Bible Society New Zealand.



Territorial President of Women's Ministries

Commissioner Debi Bell

Years of service: 35

As Territorial President of Women's Ministries, Commissioner Debi Bell gives leadership to all aspects of women's ministries, promoting the welfare and empowerment of women in both church and secular settings. Commissioner Debi Bell has led one of the largest Women's Auxiliaries in the United States and is a regular blogger and devotional writer. Published author of the children's book *Lyssa Lamb*.



**Chief
Secretary**

Colonel Graeme Reddish

Years of service: 38

Colonel Graeme Reddish is second in command of the New Zealand, Fiji and Tonga Territory, which is a position similar to Chief Operations Officer. He is responsible for oversight of Territorial Headquarters and line management of divisional/regional headquarters. Before his appointment in March 2009, Colonel Graeme Reddish was Chief International Auditor at International Headquarters.



**Territorial
Secretary
of Women's
Ministries**

Colonel Wynne Reddish

Qualifications: Bachelor of Business Studies, Diploma in Management

Years of service: 30

Colonel Wynne Reddish provides leadership for women within divisions, including pastoral support, training, resources, and Women's Ministries project management. Originally from Wanganui, Colonel Wynne Reddish has a focus on support and development of women officers and encouraging diverse Women's Ministry expressions. Her previous role was Assistant Chief International Auditor at International Headquarters.



**Territorial
Secretary for
Personnel**

Lieut-Colonel Andrew Westrupp

Years of service: 32

Lieut-Colonel Andrew Westrupp is responsible for all aspects of personnel for officers and employees including HR, Payroll and leadership development. Andrew attended the International College for Officers (London) and was elected President of his session. Before his present appointment Andrew held corps appointments for over 25 years, then divisional and territorial roles, with wife Lieut-Colonel Yvonne Westrupp.



**Territorial
Secretary for
Programme**

Lieut-Colonel Lyndon Buckingham

Years of service: 23

As Territorial Secretary for Programme, Lieut-Colonel Lyndon Buckingham has oversight of Corps and Social Programme including Community Ministries, Addiction and Supportive Accommodation Services, and Employment Plus. Originally from Whangarei, Lyndon and his wife Lieut-Colonel Bronwyn Buckingham have held appointments in Canada, Queenstown, Wellington, and then Christchurch as divisional leaders of the Southern Division.



**Territorial
Secretary
for Business
Administration**

Major Bruce Vyle

Qualifications: M.A., Dip Tchg

Years of service: 18

As Secretary for Business Administration, Major Bruce Vyle is responsible for all business matters in the Territory including finance, property, audit, public relations and IT. Major Bruce Vyle has a background in teaching and business. He was divisional leader for Central Division with wife Major Elaine Vyle prior to his current appointment.



**Financial
Secretary**

Major David Bateman

Qualifications: Diploma of Business Studies

Years of service: 24

As Financial Secretary, Major David Bateman is member of the Board of Trustees, Territorial Finance Council, Territorial Property Council and the Territorial General Management Council. Prior to his appointment in Jan 2010, Major David Bateman was Assistant Secretary for Personnel (Administration) for 2 years, and before this he was Assistant Finance Secretary. Major David Bateman is originally from Taranaki.

The Salvation Army **Service Highlights**

12 MONTHS TO 30 JUNE 2012*

135,795 Bed nights of specialist accommodation provided

5,006 Elderly and infirm people provided with home support

23,565 Community meals served

5,695 People provided with clothing, furniture or furnishings

13,810

Families received social work support

12,

30,938

Families and individuals
received food parcels

55,623

Food parcels
distributed

26,001

Victims, defendants,
prisoners and their family
members supported by
Salvation Army Court and
Prison Officers

5,503

People received
alcohol and drug
addiction treatment

2,051

Trainees received
employment training

717

Budget counselling
sessions provided

More than

120,000

people
helped

The Army at
the front line



Community Ministries

The Salvation Army's 58 Community Ministries centres provide specialised emergency and longer-term assistance to individuals and families suffering dire hardship.

The past year has been characterised by a continuation of trends that emerged out of the 2008 recession.

Excluding The Salvation Army's Canterbury earthquake recovery work, demand for urgent assistance is sitting at historically record levels but appears to have plateaued in the last two years.

One indicator, food parcel distribution, has leapt 75 per cent since the start of the recession and shows no sign of receding. The provision of budget counselling has increased 175 per cent for the same period.

The Army distributed 55,623 food parcels to 30,938 families, in the 2011/2012 year, excluding earthquake recovery work.

Clients continue to struggle with increasingly complex problems stemming from insufficient income and high debt levels, often compounded by overcrowded and unhealthy housing, poor physical and mental health, family violence, and family members with drug, alcohol or gambling addictions—problems usually resulting from the constant stresses of poverty.

The working poor—those who



are employed but whose incomes are insufficient to meet their basic needs—continue to be a significant component of The Salvation Army's client base.

In response, The Army continues to hone its multi-disciplinary approach and develop new strategies and tools to get families to where they are independent and sustainable for the long-term.

Clients work with social workers, budget advisers and sometimes counsellors to solve the multiple underlying problems behind their poverty. Other Salvation Army services such as its employment training arm Employment Plus, Addiction Services and Supportive Accommodation Service, as well as external agencies are regularly called on to support clients.

While Community Ministries' work with clients during the year realised

significant success, inadequate incomes coupled with debt meant some clients needed to be supported through bankruptcy and mortgagee sales.

Community Ministries has an array of tools it has developed such as its own emergency housing and related programmes, life skills, personal development and parenting programmes. During the year, it piloted the award-winning Safe From the Start programme, developed by the Australian Salvation Army, which works with children exposed to family violence and their parents.

With a spate of redundancies in the primary and manufacturing sectors, new sanctions for beneficiaries and the languid economic recovery, the most optimistic outlook for this year is a continuation of the current high level of demand.

Social Policy & Parliamentary Unit

The Salvation Army Social Policy and Parliamentary Unit was established to work towards the eradication of poverty in New Zealand. Since then it has developed into one of the country's leading independent think tanks and is an active and frank advocate for social justice.

The unit's work focuses on five areas of social policy: children's welfare, work and incomes, crime and punishment, housing and social hazards. In each of these areas the unit develops new policy

ideas, monitors social progress and makes regular submissions to Government and agencies for policy changes.

It works to improve social outcomes by rigorous research and analysis of these policy areas and by engaging with those whose opinions and actions influence social and economic policy.

The unit's annual State of the Nation reports, mapping social progress in these five key areas, have become a widely recognised measurement of social

progress in New Zealand. During the year, the unit published a report on the underlying causes of Auckland's housing shortage and has formally submitted on proposed legislation on subjects ranging from social welfare to gambling.

The unit co-hosted its second pan-Pacific conference on people trafficking. Under the unit's leadership, The Salvation Army was chosen to establish the New Zealand branch of the international anti-slavery network, STOP THE TRAFFIK.

Addiction Services

The Salvation Army operates 14 Bridge Programme centres for alcohol and drug addiction treatment, and seven Oasis centres for problem gambling treatment.

The Bridge Programme is one of the leading providers of addiction treatment

in New Zealand. It delivered more than 19,300 addiction treatment sessions to day programme and residential clients during the year.

The Bridge saw increasing pressure on its services, with some centres reporting

waiting lists of two to four weeks for an initial client assessment, and several centres with waiting lists of up to three months for admissions. Bridge centres provided treatment for 5503 clients, an increase of 17.3 per cent on the previous year. Of the 5503 clients, 1213 were admitted to the eight-week intensive residential programme. Alcohol remains the primary substance of abuse and addiction.

Bridge staff continue to see a rising number of clients with increasingly complex issues, including coexisting mental health conditions and addictions, requiring the development of new treatment strategies.

The Bridge Programme's Hauora Programme focuses on the treatment of methamphetamine addiction and ongoing rehabilitation for a chapter of the Mongrel Mob. Recently, the last of five Salvation Army and Government-funded Hauora Programmes was delivered and the future of the programme is now being reviewed. Initial analysis indicates an encouraging success rate.



Supportive Accommodation Services

Supportive Accommodation Services work closely with other Salvation Army services, providing accommodation, support and supervision for people who would otherwise be homeless.

Residents are referred from the criminal justice and mental health systems, as well as from other community agencies and self-referrals. A growing number of residents are arriving with increasingly complex problems to overcome before they are ready to seek accommodation in the community.

Residents are often linked to counsellors and social services including budget advice, addiction treatment, medication management or employment training, and receive help finding accommodation in the community.

The service provided accommodation and support to 538 people during the year.

The service has men's hostels in Auckland, Palmerston North and Christchurch. During the year, an engineer's report identified the Invercargill Men's Hostel to be a serious earthquake risk. The hostel was closed and all 30 residents were assisted into alternative accommodation. The Salvation Army is currently exploring the feasibility of establishing new accommodation services in Invercargill.

In recent years, the increase of women imprisoned in New Zealand has highlighted the lack of accommodation, support and supervision for these women. Throughout the year, The Salvation Army has developed accommodation, support structures and

specialist staffing for paroled women, and recently opened a 10-bed facility at its Epsom Lodge complex in Auckland.

With the loss of much of the lower-cost accommodation in central Christchurch, because of earthquake damage, the Addington Supportive Accommodation facility has been under pressure during the year. Some extra beds have been made available, but demand for the service is expected to be high for the foreseeable future.

This service also runs the Bramwell Booth Centre in Temuka, which accommodates adults with intellectual disabilities and runs respite and day programmes for intellectually disabled people.



HomeCare

Assisting those with disabilities, ill-health or advancing age to live independently, while preserving their dignity and quality of life, is a fundamental part of The Salvation Army's mission in New Zealand.

To achieve this, The Salvation Army's HomeCare has branches in Auckland, Hamilton, Tauranga, Paeroa and Rotorua, which serve their surrounding regions.

During the year, HomeCare's 904 trained support workers helped 5006

mainly elderly New Zealanders cope with ill-health, injury or advancing age to live safely in their own homes. It also provided services to ACC clients, those recently discharged from hospital and children with special needs.

HomeCare's services include personal care, such as help with showering, toileting, dressing and meal preparation, and household management, which provides cleaning and laundry services and help

with shopping and other household tasks. More specialised services such as palliative and respite care and medication management are also provided.

These services can be supported with pastoral care and a volunteer visiting service, if required.

HomeCare also oversees the Army's management of Hospice Marlborough in Blenheim, which provided palliative care for 154 patients during the year.

Court and Prison Services

Support for those caught up in the criminal justice system has been a cornerstone of The Salvation Army's work since it was established in New Zealand in 1883.

Criminal courts can be perplexing and sometimes a frightening experience for victims, defendants and their families. Salvation Army courts officers helped more than 26,000 defendants, victims, family members, witnesses and court staff during the year. They operate in 20 courts across the country.

While court officers support people through the court process, they also arrange counselling and court-ordered

alcohol and drug assessments, help find alternative bail addresses for defendants, and look after the children of defendants or victims during hearings. Through these contacts, people are often referred on to other Salvation Army services such as addiction treatment, welfare services, counselling and emergency accommodation, or on to other agencies.

Seven chaplains regularly visit prisoners, providing pastoral support.

An important facet of The Salvation Army's work in this area is its prisoner integration programme for recently released prisoners. During the year, 96

former prisoners were provided with specialist programmes and support to ease them safely back into the community.

Other Salvation Army services such as Community Ministries, Employment Plus, Addiction Services and Supportive Accommodation Services are often part of the support structure for programme participants. For instance, Supportive Accommodation Services provide a bed, support and supervision for up to 45 released prisoners on any given day.

Former prisoners are followed up and supported once they are living independently in the community.

Youth Services

The Salvation Army places great emphasis on nurturing young people and helping them achieve their full potential.

Its Youth Department has developed a number of specialised youth programmes aimed at developing confidence and life skills. Community based youth-work is the most innovative area of Salvation Army youth work, including school intervention and mentoring programmes, community projects, as well as after-school groups and youth ministry teams.

During the year, the department was contracted by the Ministry of Youth Development to deliver programmes in four centres aimed at encouraging participating youth to be more involved in their communities, particularly in the decision-making processes.

The department has six youth work trainees undertaking the Salvation Army Youth Work Apprenticeship training scheme. It continues to train staff and volunteers working with children and young people through the Safe to Serve programme, designed to ensure everyone's safety. More than 300 volunteers and staff



have been through the programme.

The Salvation Army's Blue Mountain Adventure Centre in Tongariro National Park is one of the few Christian outdoor

education centres in New Zealand. It offers a range of adventure-based learning opportunities led by qualified instructors.

Employment Plus

Employment Plus delivers government-subsidised work training programmes to some of the most disadvantaged New Zealanders. In its 34 years in existence, it has trained more than 60,000 people who have not had the qualifications or life skills to get and hold down a job or study successfully.

During the year, Employment Plus provided employment training for 2,051 people, of which 1,585 satisfactorily completed their programmes. Of this number, 60 per cent secured work or went on to further vocational training.

Employment Plus also launched U Build 4 the Rebuild, an accredited programme that trains unemployed Christchurch people to gain work in

the city's reconstruction. To date, the programme has had a very high success rate in placing trainees in work.

Employment Plus' specialities include tailoring targeted programmes to local employers, covering a wide range of sectors including construction, heavy transport, mechanical engineering, horticulture, hospitality and retail. It is New Zealand Qualifications Authority-registered and offers unit standards and qualifications that include NCEA and some national certificates. Employment Plus also provides shorter courses, which include more general skills such as literacy, numeracy, computer and job search skills.

Another of its strengths is its holistic approach to assisting acutely-disadvantaged

people to enter employment or go to the next level of education.

Employment Plus' tutors and chaplains identify the barriers to learning that have impeded many of their trainees in the school system. These can include inadequate diet, clothing or not enough sleep, absent parents or dysfunctional families, or health or addiction problems.

The Employment Plus approach, which can call on other Salvation Army social services, is to work with trainees to remove the barriers to learning and to support and mentor them through the programme, the job search process and into their new workplace.



Services to Children

The Salvation Army runs a wide range of children's programmes and services throughout the territory.

It operates five early childhood education centres in New Zealand, seven in Fiji and two in Tonga, as well as music and movement programmes, play groups and other activities for pre-schoolers.

For older children, after-school and homework groups are offered in many areas and The Salvation Army runs children's camps throughout the territory, together with kids' church.

Children's Ministries staff undergo police vetting and undertake the child safety programme Safe to Serve.

Overseas Aid

Salvationists support a large number of international projects.

In partnership with the Ministry of Foreign Affairs and Trade, The Salvation Army provides 8000 rural Kenyan women with literacy, health and micro-credit training. One aim is to encourage the establishment of 350 village banks to finance women to start up businesses.

Other projects include feeding school children in an Indian squatter community, providing scholarships for children in an impoverished Filipino community, and providing meals for widows and the elderly in a community near Manila.

Senior Services

The Salvation Army's Senior Services is a friendship programme matching volunteers with older and often isolated people.

The service provides social interaction and friendship, as well as help with transport and chores. Clients of the service can be linked to pastoral care or Salvation Army social services if required.

Senior Services are located in West Auckland, Auckland's North Shore and Rodney District, Wellington and the Queenstown/Wanaka region.

During the year, the service bought together 386 clients and 231 volunteers.

Family Tracing

The Family Tracing Service aims to locate people separated from their families and, where possible, reunite them.

During the year, the service accepted 121 requests to locate family members and successfully reunited 108 families.

The Salvation Army uses its worldwide network of 126 countries to help families reconnect. Reuniting families can often be a difficult and sensitive process so education, counselling and mediation are sometimes part of the process.

Child Sponsorship and Giving Programmes

The Salvation Army's Cherish a Child sponsorship programme helps care for and educate children in 23 developing countries.

The programme matches people, families and groups to children in need. Currently, 1,313 children are being sponsored. More than \$365,000 was

received from sponsors during the year.

The Give Hope programme provides scholarships and literacy and micro-finance training for impoverished people in several African and Asia-Pacific countries. It also provides chickens, feed and chicken wire to families in Papua New Guinea.

The FOOD (Families Offer One Dollar) programme raises money for food programmes in Salvation Army centres in developing countries. One of the projects is providing food for the elderly in a Filipino community—a country with no old-age pension.



Māori Ministry

The Salvation Army Māori Ministry was established to provide a turangawaewae, or place to stand, for the Army's Māori social service clients and the increasing number of Māori Salvationists in what is a predominantly Pakeha church.

The Māori Ministry is striving to

include more Te Reo, waiata and karakia in services as well as incorporating greater Māori tikanga (protocol) within Salvation Army social services. It also continues to extend and strengthen ties with kaumatua, kuia and Māori communities throughout the country.

Central to this is The Salvation Army's commitment to strengthen its policy of partnership, participation and protection in regard to its obligations under the Treaty of Waitangi.

Fiji

The Salvation Army in Fiji had a challenging year supporting people in the aftermath of two major floods that took the lives of more than a dozen people and displaced more than 10,000.

Salvation Army centres in Lautoka and Nadi were used as evacuation centres. People took refuge in The Salvation Army's premises in Ba. Salvation Army staff and

volunteers were deployed to the affected areas to assist during the emergency.

The Salvation Army in Fiji has 13 corps on the islands of Viti Levu, Vanua Levu and Taveuni. The Army has Community Ministries centres providing food aid, clothing, furniture, budget advice, counselling and medical treatment located in the western and eastern regions

of Viti Levu. Welfare services are also provided by the corps.

The Army also has three centres providing emergency accommodation for women and children, a range of employment training programmes, court and prison chaplaincy, seven early childhood education centres, and two hostels for tertiary students.

Tonga

The Salvation Army in Tonga has five corps, operates two early childhood education centres and delivers a range of social services and health programmes.

A mobile health clinic provides health care and public health education in the main island's most economically deprived villages.

The Salvation Army conducts regular public health education, with a particular emphasis on early childhood health, to head off rising rates of non-communicable diseases like diabetes and cardiovascular disease. The Salvation Army is working to bring its education and health programmes to the outer islands.

The Tongan Salvation Army also provides emergency food aid and clothing to those in material need and provides support and pastoral care for prisoners and people attending the criminal court.

In March, The Salvation Army joined the nation in mourning the passing of King George V of Tonga.



Church Life

The question sometimes asked, 'Why does The Salvation Army do what it does?' has a simple answer. The Army's service to the least fortunate is an expression of its members' deep love for God.

This strong focus on spiritual life is The Salvation Army's driving force. Some observers have described the Army's unique style as 'faith with its sleeves rolled up.'

Salvation Army corps (faith communities) in New Zealand, Tonga and Fiji continue to grow in number and corps attendance is now the highest in the Army's 129-year history.

The territory has 111 faith communities. In the past year, there has been a 2.7 per cent rise in worship service attendance and an 18.6 per cent increase in new people attending services. The number of people deciding to follow Christ rose 23 per cent during the year. Youth group attendance increased 16.5 per cent.

These worship communities vary widely in their expression of faith and work, from the more traditional style to the contemporary. Recovery churches, whose members are often recovering from addiction, have their own distinctive and lively way of worship.

The strengthening of corps life is partly a result of The Salvation Army's strategic mission plan to make dynamic disciples of Jesus, grow the number of Salvation Army members, take significant steps to eradicate poverty and injustice, and to be a more connected, streamlined and mission-focused Army. The current strategic mission plan has been running for two and a half years.

A solid faith foundation is central to The Salvation Army's mission of caring for people, transforming lives and reforming society.

Putting this mission into action, many corps work closely with Community

Ministries and other Salvation Army social services, providing volunteers and fundraising support. Corps are involved in outreach work, providing a variety of programmes for local residents and offering services such as community meals and other social assistance. Some have adopted a street in their community and carry out random acts of kindness for residents, such as clearing sections and simple property maintenance. Others work with local schools assisting around the grounds or in the classroom.

Salvationists also regularly support overseas mission work through The Salvation Army's child sponsorship programme and development programmes in developing countries.

Salvation Army officers (ordained ministers) receive their training at the Army's Booth College of Mission, which has campuses in Upper Hutt and the Fijian capital, Suva.

The Salvation Army
Canterbury
Earthquake
Recovery FEBRUARY 2011 – JUNE 2012



 **2,875** Care Cards provided

21,215  Assessments provided and homes visited

11,066

Food parcels
provided



16

Schools and their
communities
supported

5,756



Vouchers provided



253

Care
breaks
provided



Canterbury earthquake recovery

THE ARMY'S RESPONSE SINCE THE EARTHQUAKES

Since Canterbury experienced the first major earthquake on 4 September 2010, The Salvation Army has considered it a duty and privilege to respond to the needs of those affected by offering ongoing practical and emotional relief.

The 7.1 magnitude earthquake on 4 September caused widespread damage and disruption. Salvation Army personnel served 27,000 meals at three welfare centres and helped to pack and deliver 6,500 care packages to damaged neighbourhoods. This work was strengthened by generous corporate support as New Zealand businesses reached out with a helping hand.

While still rebuilding after the first earthquake, Christchurch was hit by another devastating earthquake of 6.3 magnitude on 22 February 2011, with the loss of 185 lives. The Salvation Army continued to provide welfare support including food, clothing and furniture, and grocery and petrol vouchers.

Around 1200 Salvation Army officers and staff from as far away as Australia

were brought in to join psychosocial teams that visited in excess of 100,000 affected households.

When Christchurch's domestic water and sewage services were in disarray, 20,900 chemical toilets were provided at a cost of \$1 million. Three mobile, custom-designed shower units comprising 21 shower and changing cubicles were also funded, costing around \$130,000 to build, ship and operate.

Respite holidays were provided for traumatised families and individuals needing to get out of the region for a break.

Salvation Army social work, school community workers, community care and pastoral support teams worked hand in hand with local Salvation Army corps (churches) and Community Ministries centres, which distributed the bulk of quake-related welfare support.

Corps also provided a volunteer base and offered spiritual and practical support for many Christchurch residents.

As aftershocks and frustrations with the ongoing difficulties of day-to-day life

challenged resilience, Salvation Army social workers became more involved in complex case management, referring those in need of treatment to mental health agencies.

The Salvation Army's practical and highly visible work encouraged public donations of \$18.3 million from individuals and businesses to The Salvation Army Canterbury Earthquake Appeal. Around \$8 million has been spent on welfare support, including food, clothing, furniture, vouchers and Care Cards for the financially strapped.

With unflagging energy, commitment and compassion, Salvation Army personnel, corps and volunteers have made a positive difference in many people's lives in the quake-affected areas.

As the long-term needs of the community change, the Army is developing new initiatives with a focus on the recovery and rebuilding process of Christchurch and its people.



Supporting the Canterbury rebuild

THE ARMY'S NEXT STEPS

Salvation Army officers, soldiers, staff and volunteers—particularly local personnel that suffered property damage and personal disruption—have responded with energy and commitment to earthquake recovery work in Christchurch.

In addition to donations from the public, corporates across New Zealand provided a range of funding, services and volunteers for Salvation Army projects. Westpac raised and donated funds to purchase three Community Care vans to help our staff increase their coverage of quake-affected communities. The van teams coordinate with our centres for the provision of goods and food, facilitate access to Army staff, including social workers, counsellors and budget advisors, and refer residents to other agencies and services. These teams will continue with essential community outreach services.

A Salvation Army initiative is training unemployed people to gain work in reconstruction of the city. The full-time, six-week programme is called

U Build 4 The Rebuild. This provides unemployed Cantabrians with entry-level qualifications for roading and underground infrastructure work with most graduates finding work in the sector. This initiative is operated by the Army's training arm, Employment Plus, which is looking at providing similar training programmes for the building industry.

With an aim of building resilience in school communities, The Salvation Army's School Programme has been supporting schools in suburbs hardest hit by earthquakes since July 2011. What started as providing post-quake social and practical support for one primary school rapidly expanded to helping 16 schools.

Our school support workers arrange practical assistance such as food, clothing, heating and bedding for families as well as counselling and social work services. They also organise children's holiday programmes and regular recreational activities. We are committed to running this programme for another three years.

To help alleviate the accommodation

shortage in Christchurch, The Salvation Army is part of a group considering building a number of houses in Hornby to cater for lower-income residents. The group is currently examining options for this housing project and negotiating details with other parties involved, including the city council and the government.

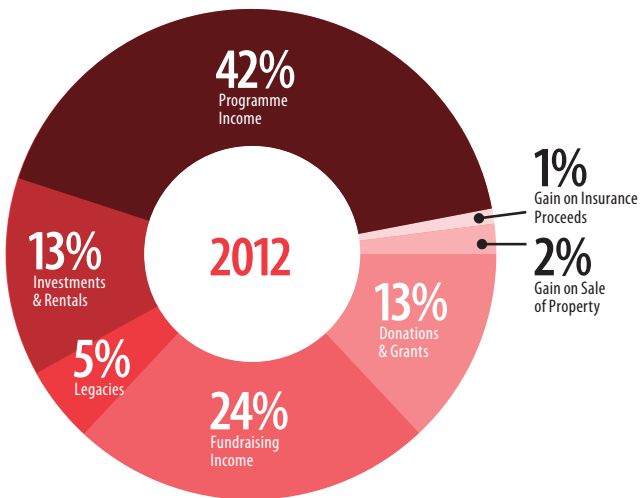
The Salvation Army has been part of the fabric of the city of Christchurch since the late 1800s. Serving its people will remain high on our agenda for the foreseeable future. Many people have been under tremendous and almost constant strain since the first earthquake in September 2010.

To respond to the different and often complex needs of the communities that make up Christchurch, we are developing an integrated holistic approach on the front line to meet the needs of those seeking help.

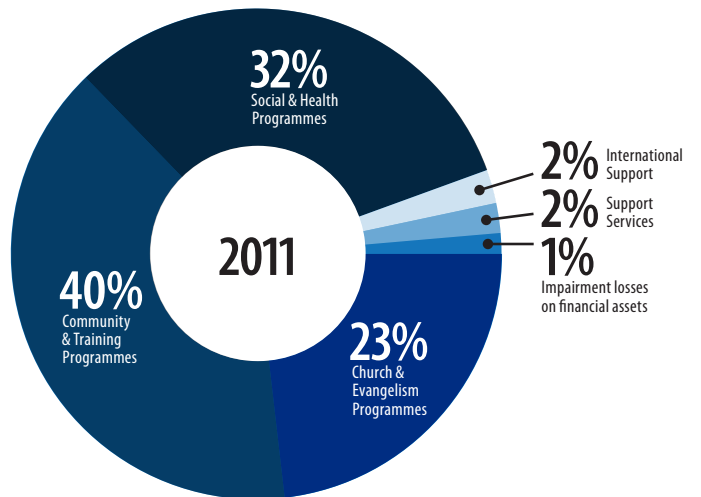
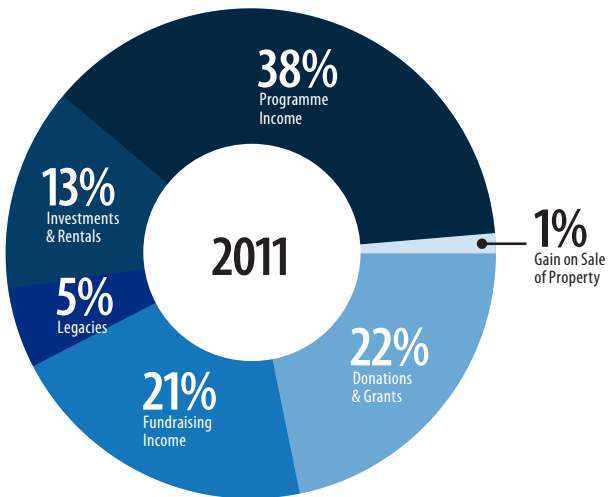
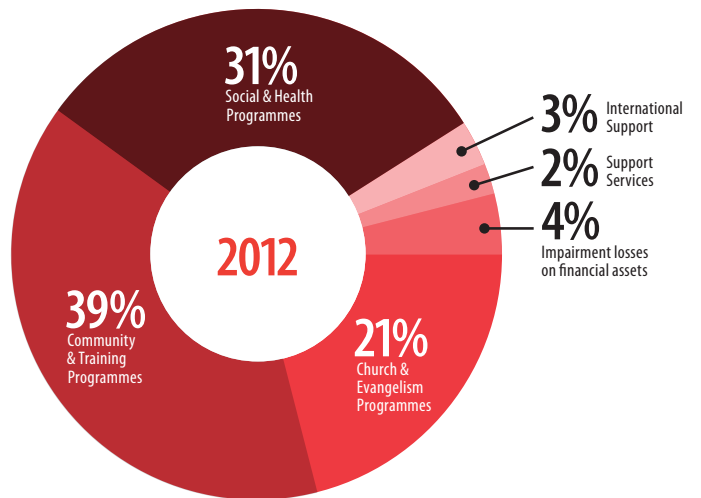
Summary Financial Statements

Summary Statement of Financial Performance FOR THE YEAR ENDED 30 JUNE 2012

OPERATING INCOME



OPERATING EXPENSES



	2012 \$000	2011 \$000
OPERATING INCOME	141,872	156,218
OPERATING EXPENSES	138,307	134,137
OPERATING SURPLUS/(DEFICIT)	3,565	22,081

	2012 \$000	2011 \$000
APPROPRIATIONS FROM /(TO) FUNDS		
Of Current Years Income		
To Capital Fund	(1,518)	(4,171)
To Restricted Funds	(12,825)	(29,187)
To Designated Funds	(19,342)	(17,879)
To Finance Current Costs		
From Capital Fund	7,948	7,162
From Restricted Funds	10,633	8,170
From Designated Funds	9,299	10,430
From General Fund	2,240	3,394

Summary Statements

of Comprehensive Income FOR THE YEAR ENDED 30 JUNE 2012

	2012 \$'000	2011 \$'000
OPERATING SURPLUS/(DEFICIT)	3,565	22,081
Net fair value gains/(losses) on available-for-sale financial assets	(4,260)	9,570
Total Comprehensive Surplus/(Deficit) for the period	(695)	31,651

of Changes in Equity FOR THE YEAR ENDED 30 JUNE 2012

	Available for sale reserve	Retained Earnings	Total
As at 1 July 2010	9,254	384,606	393,860
Total Surplus/(Deficit) for the period	—	22,081	22,081
Other Comprehensive Income gain/(loss)	9,570	—	9,570
Total Comprehensive Surplus/(Deficit) for the period			31,651
As at 30 June 2011	18,824	406,687	425,511

	Available for sale reserve	Retained Earnings	Total
As at 1 July 2011	18,824	406,687	425,511
Total Surplus/(Deficit) for the period	—	3,565	3,565
Other Comprehensive Income gain/(loss)	(4,260)	—	(4,260)
Total Comprehensive Surplus/(Deficit) for the period			(695)
As at 30 June 2012	14,564	410,252	424,816

of Financial Position AS AT 30 JUNE 2012

	2012 \$'000	2011 \$'000
EQUITY		
Retained Earnings		
Capital Fund	203,601	203,096
Restricted Purposes	72,984	72,133
Designated Purposes	122,848	118,398
General Fund (Unrestricted Purpose)	10,819	13,060
Total Retained Earnings	410,252	406,687
Other Reserves		
Available for Sale	14,564	18,824
TOTAL EQUITY	424,816	425,511
CURRENT ASSETS	92,029	56,511
NON CURRENT ASSETS	381,563	418,727
TOTAL ASSETS	473,592	475,238
CURRENT LIABILITIES	28,763	29,612
NON-CURRENT LIABILITIES	20,013	20,115
TOTAL LIABILITIES	48,776	49,727
TOTAL NET ASSETS	424,816	425,511

Notes to the Summary Financial Statements

FOR THE YEAR ENDED 30 JUNE 2012

1 Significant Accounting Policies

REPORTING ENTITY

The Salvation Army New Zealand encompasses all activities of The Salvation Army in New Zealand and is administered under powers of attorney issued by 'The General of The Salvation Army' being a corporation sole under the terms of The Salvation Army Act 1980 (United Kingdom). The Salvation Army New Zealand includes The Salvation Army New Zealand Trust, the Booth College of Mission Fund and the Jeff Farm Trust.

The principal activities of The Salvation Army are the provision of:

- Evangelism programmes
- Social Services, and
- Community programmes
- International programmes

BASIS OF PREPARATION

The summary financial statements are presented for The Salvation Army in New Zealand and are for the year ended 30 June 2012.

The Salvation Army New Zealand is a Public Benefit Entity as defined under NZ IAS 1.

The full financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable Financial Reporting Standards, as appropriate for Public Benefit Entities (PBEs).

The Salvation Army New Zealand qualifies for differential reporting because it is not publicly accountable and has no separation between owners and the governing body. The Salvation Army has taken advantage of all differential reporting exemptions.

As The Salvation Army New Zealand is a Public Benefit Entity and qualifies for and applies differential reporting concessions, the full financial statements do not include an explicit and unreserved statement of compliance with International Financial Reporting Standards.

The full and summary financial statements were authorised for issue by the Territorial Finance Council on 21 September 2012.

The summary financial statements have been prepared in accordance with FRS 43 and comply with NZ GAAP as it relates to summary financial statements.

The specific disclosures included in the summary financial statements have been extracted from the full financial statements dated 21 September 2012.

The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements.

The full financial statements are available on request by writing to:

The Financial Secretary, The Salvation Army New Zealand, P O Box 6015, Wellington 6141.

The full financial statements have been audited and an unmodified audit opinion was issued.

The summary financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$'000).

2 Equity

RETAINED EARNINGS

Capital Fund

Capital Fund comprises that part of the equity of The Salvation Army New Zealand, which has been used to finance the purchase of property, plant and equipment, and is therefore no longer available for either that purpose or to finance operating expenses.

Other Funds

Funds comprise appropriated income that has been set aside (instead of being spent on operating expenses) in order to provide ready resources to meet the financial requirements of The Salvation Army New Zealand (other than payment of expenses) and also to meet the specification of donors or benefactors.

Funds are classified as follows:

Restricted: Amounts of which The Salvation Army New Zealand has authority to spend income and/or capital, but subject to a restriction imposed by the donor as to the objects upon which or the area in which, they may be spent.

Designated: Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital but which have been designated for particular purposes by The Salvation Army New Zealand in the exercise of its discretionary powers.

Unrestricted: Amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital, which have not been designated for particular purposes by The Salvation Army New Zealand.

OTHER RESERVES

Net unrealised gains reserve: To record the current balance of all unrealised gains and losses related to the holding of financial assets.

3 Capital commitments

	2012 \$000	2011 \$000
Capital Commitments	7,181	19,985

Estimated capital expenditure contracted for at balance date but not provided for.

4 Contingent liabilities

There are no contingent liabilities at financial year end (2011: \$NIL).

5 Contingent assets

As the result of two earthquakes experienced in the Canterbury region in September 2010 and February 2011 The Salvation Army New Zealand suffered damage to a number of its properties. Of these properties four buildings have been derecognised with three having been demolished and the fourth determined to be uneconomic to repair. All other properties have been or will be repaired. Three of the derecognised buildings are insured and are subject to insurance claims. In two cases indemnity payments have been received while in the third negotiations are underway for a settlement. The fourth building was subject to a deferred sale and purchase contract due to be settled in July 2012. If the sale contract does not proceed, an insurance settlement is expected. We are unable to quantify the expected amounts to be received under these outstanding claims.

6 Transactions with related parties

The Salvation Army New Zealand has transactions with other Salvation Army entities. These include The Salvation Army International Headquarters (IHQ), Fiji and Tonga and The Salvation Army New Zealand Officers Superannuation Scheme.

Transactions include an administration levy to assist in the operations of IHQ, grants to IHQ, Fiji and Tonga and contributions to The Salvation Army New Zealand Officers Superannuation Scheme.

	2012 \$000	2011 \$000
Administration Levy and grants to IHQ	1,273	1,221
Grants paid to Fiji	1,300	1,160
Grants paid to Tonga	466	484
Contributions to Officers' Super Scheme	1,915	1,439
Retirement benefits on behalf of Officers' Super Scheme	1,853	1,859
	6,807	6,163

Balances at year end include monies invested on behalf of Fiji and Tonga and other amounts owing in relation to grants due at year end. Outstanding balances at year-end are unsecured, interest free and settlement occurs in cash.

BALANCES DUE TO/(RECEIVABLE FROM)	2012 \$000	2011 \$000
IHQ	21	(59)
Fiji	809	799
Tonga	166	204
	996	944

Independent Auditor's Report

To the Territorial Commander and Chief Secretary of The Salvation Army New Zealand

The summary financial statements on pages 20 to 22 which comprise the summary statement of financial position as at 30 June 2012, the summary statement of financial performance, the summary statement of comprehensive income and summary statement of changes in equity for the year then ended, and related notes, are derived from the audited financial statements of The Salvation Army New Zealand for the year ended 30 June 2012. We expressed an unmodified audit opinion on those financial statements in our report dated 21 September 2012. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of The Salvation Army New Zealand.

This report is made solely to the Territorial Commander and Chief Secretary of The Salvation Army New Zealand as attorneys for the General of The Salvation Army, in accordance with our engagement letter. Our engagement has been undertaken so that we might state to the Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army those matters we are required to state to them in our report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army, for our work, for this report, or for the opinions we have formed.

Responsibilities of the Territorial Commander and Chief Secretary of The Salvation Army New Zealand as attorneys for the General of The Salvation Army for the Financial Statements

The Territorial Commander and Chief Secretary of The Salvation Army New Zealand, as attorneys for the General of The Salvation Army are responsible for the preparation of summary financial statements in accordance with FRS-43: Summary Financial Statements.

Auditor's Responsibilities

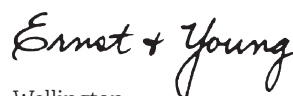
Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA(NZ)) 810, "Engagements to Report on Summary Financial Statements."

Other than in our capacity as auditor we have no relationship with, or interest in, The Salvation Army New Zealand.

Partners and employees of our firm may deal with The Salvation Army New Zealand on normal terms within the ordinary course of trading activities of the business of The Salvation Army New Zealand.

Opinion

In our opinion, the summary financial statements derived from the audited financial statements of The Salvation Army New Zealand for the year ended 30 June 2012 are consistent, in all material respects, with those financial statements, in accordance with FRS-43.



Wellington
14 December 2012



Fundraising and Support

This year, The Salvation Army was privileged to help more than 120,000 families and individuals in need in local communities throughout New Zealand.

The Army provides essential social services including budgeting advice, food parcels and life skills programmes through 58 Community Ministries centres. These services are partially funded through the generous support of donors and public Red Shield and Christmas appeals. Demand has been high, but each day people meet with our Community Ministries teams and leave more equipped and supported to face the future.

Donations to The Salvation Army Canterbury Earthquake Appeal have enabled us to continue providing essential welfare and social services in

Christchurch and give social and practical support to 16 school communities to build resilience. New initiatives are now underway, including training unemployed people to gain work in reconstruction of the city and a housing programme in Hornby. The Salvation Army is deeply appreciative of the continued support that is helping people in Christchurch to rebuild their lives and city.

Corporate partnerships provide a significant source of support to the Army's work. Workplace giving ranges from running fundraising events, to making monetary or food donations, to encouraging staff payroll giving. This generosity is greatly appreciated. It makes a real difference in the lives of struggling individuals and families.

Every year, people consider leaving a legacy to The Salvation Army. This is a special way to continue to help less fortunate people in local communities. We are very grateful to all those who have helped in this way.

Donors are regularly informed of how their support is helping The Salvation Army's work through quarterly 'Reporter' and biannual 'Business Reporter' newsletters. These publications tell the stories of everyday people who have met major challenges head on, and with support have gone on to make significant changes in their lives.

We are grateful to our donors and corporate supporters in building a brighter future for New Zealanders.

Family Stores

The Salvation Army's 125 Family Stores aim to provide affordable and quality second-hand goods to the public as well as playing a crucial role in the Army's social services.

Profits from each store are used locally to fund The Salvation Army's work in the community.

The stores are also a source of clothing, furniture and furnishings for clients in material need who are in The Salvation Army's emergency housing programmes or working with its budget advisers and social workers. Family Stores provided clothing, furniture and

furnishings to around 5,700 families during the year.

The stores also provide work experience, training and employment for Salvation Army clients looking to enter or re-enter the workforce.

Acknowledgements

TRUSTS, FOUNDATIONS, AND OTHER FUNDING ORGANISATIONS

A F W & J M Jones Foundation	\$30,000.00
Acorn Foundation	\$8,619.12
The Alexander Harold Watson Charitable Trust	\$5,000.00
Alexander McMillan Trust	\$35,000.00
Alfonso & Enid Weaver Charitable Foundation	\$7,864.41
Basil Charles Bellhouse Charitable Trust	\$33,160.61
BayTrust	\$7,500.00
Bodmin Charitable Trust	\$15,000.00
Development West Coast	\$50,000.00
C O G S Canterbury	\$7,935.00
C O G S Hawkes Bay	\$6,900.00
C O G S Hutt Valley	\$6,325.00
C O G S Northland	\$5,750.00
C O G S Otago	\$9,200.00
C O G S Rotorua/Eastern BOP	\$7,475.00
C O G S Southland	\$14,950.00
C O G S Waikato/Hauraki	\$6,900.00
C O G S Wellington	\$8,050.00
C O G S Whanganui/Manawatu/Wairarapa	\$12,420.00
Central Lakes Trust	\$48,265.00
Charles Rupert Stead Trust	\$5,000.00
Christchurch City Council	\$48,000.00
Community Trust Mid & South Canterbury	\$5,000.00
David Levene Foundation	\$5,000.00
Duo Trust	\$50,000.00
Emma Agnes Sellars Estate	\$100,000.00
Estate of Ernest Hyam Davis	\$20,000.00
Estate of George Sevicke Jones	\$5,000.00
Farina Thompson Charitable Trust	\$5,000.00
Guardian Trust	\$100,000.00
Hugh Green Foundation	\$20,000.00
J B W McKenzie Trust	\$10,000.00
Jack Jeffs Charitable Trust	\$10,000.00

John Beresford Swan Dudding Trust	\$5,000.00
John Mitchell McLachlan Charitable Trust	\$30,000.00
Kingston Sedgfield (NZ) Charitable Trust	\$5,000.00
Laurence William Nelson Trust	\$5,000.00
M A Tonkinson Charitable Trust	\$5,354.25
Martha Helen Baldwin Trust	\$10,000.00
Maurice Carter Charitable Trust	\$7,500.00
Maurice Paykel Charitable Trust	\$10,000.00
Otago Community Trust	\$40,000.00
Robert Clark Trust Fund	\$7,573.79
Rotorua Energy Charitable Trust	\$7,500.00
Sir John Logan Campbell Residuary Estate	\$13,900.00
St Frances Charitable Trust	\$28,583.80
T Clark Trust	\$5,000.00
Ted & Mollie Carr Endowment Fund	\$50,000.00
The Blenheim Trust	\$10,000.00
The Canterbury Community Trust	\$122,000.00
The J N Lemon Charitable Trust	\$7,500.00
The Snowden-Watts Charitable Trust	\$5,000.00
The Tindall Foundation	\$217,230.00
Thomas George Macarthy Trust	\$120,000.00
Thomas Richard Moore Trust	\$5,000.00
Timothy Blair Trust	\$10,900.00
Trust Waikato	\$45,000.00
Un Cadeau Charitable Trust	\$30,000.00
Vavasour Charitable Trust	\$20,000.00
Vodafone NZ Foundation	\$65,000.00
W R Kettle Trust	\$5,000.00
WEL Energy Trust	\$27,000.00
Wellington City Council	\$39,100.00
Winton and Margaret Bear Charitable Trust	\$5,000.00

OTHER SIGNIFICANT CONTRIBUTORS
B H & S W Picot Charitable Trust
H B Williams Turanga Trust & J N Williams Memorial Trust
Springhill Charitable Trust & Frimley Foundation
The Philip Brown Fund

CORPORATE SUPPORT

The Salvation Army gratefully acknowledges the wide range of corporate supporters who help us to make a difference in the lives of Kiwis in communities throughout New Zealand including:

AA Life Services
 Bank of New Zealand
 Barclays Capital
 Bluebird Foods Limited
 Chevron New Zealand
 Duncan Cotterill
 Fonterra Co-operative Group Limited
 Heinz Wattie's Limited
 HSBC (Hong Kong) Limited
 InterContinental Hotels Group
 Kmart New Zealand
 McCain Foods (NZ) Limited
 Nestlé New Zealand Limited
 New Zealand Sugar Company Limited
 Progressive Enterprises Limited
 Rabobank New Zealand
 Warehouse Stationery
 Westpac Banking Corporation

Make a choice to help Kiwis in need

The Salvation Army works hard to provide better options for those who ask for help. And because *giving everyone better choices* contributes to the health of society as a whole, *helping others helps all of us*—both now and for the future.

Get involved in workplace giving

Partner with us to build team spirit and generate goodwill with your staff, customers and suppliers.

Some ways to support the things we do:

Join Payroll Giving

Sponsor a specific programme

Run a fundraising event or appeal

Include The Salvation Army in your Will

So we can continue to help other New Zealanders long after you've gone.



Ask for your free Wills and Bequests booklets:

Call 0800 53 00 00

Email wills@nzf.salvationarmy.org

Or write to The Salvation Army,
Free Wills Booklets, PO Box 27001,
Marion Square, Wellington 6141

Make a donation

Your choice to help us can make an incredible difference in the lives of everyday New Zealanders.

Three ways to donate:

Web salvationarmy.org.nz



Call 0800 53 00 00

Regular giving by automatic payments

For all enquiries contact the Public Relations Department on (04) 382 0744

salvationarmy.org.nz

New Zealand, Fiji and Tonga Territory

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Te Ope Whakaora