

# *the fullness of life*

Annual Report 2019–2020



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Fiji, Tonga and Samoa Territory

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**Territorial HQ** 202 Cuba Street, Te Aro, Wellington 6011

**Mail** PO Box 27001, Marion Square, Wellington, 6141

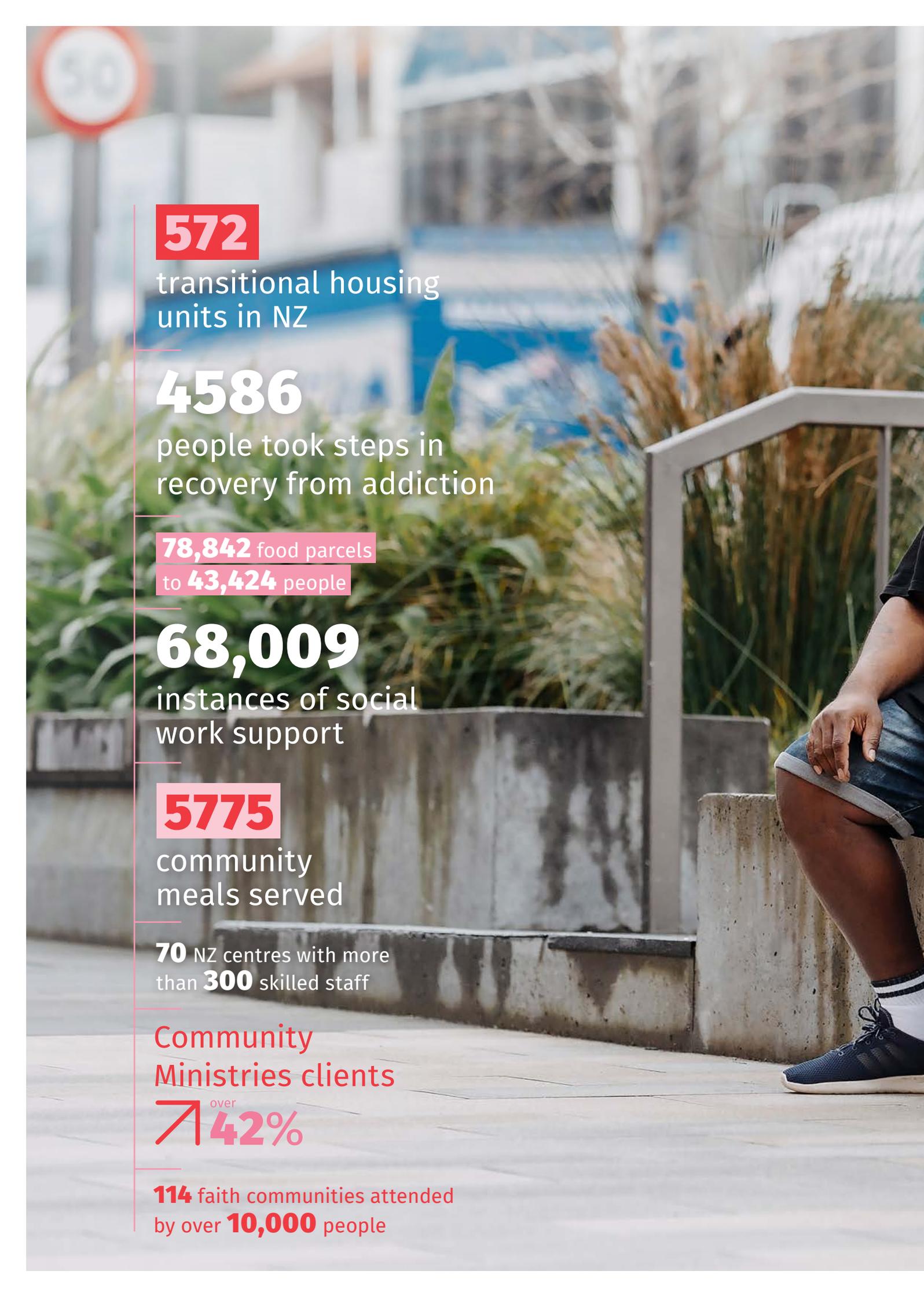
**Phone** 04 382 0744

**Email** [pr@salvationarmy.org.nz](mailto:pr@salvationarmy.org.nz)

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E hoatu i mātou tō tātou  
*whakapono* ki te Atua  
e whakakī *ana te oranga*.

When we put our faith in God, there is fullness of life.



**572**

transitional housing  
units in NZ

**4586**

people took steps in  
recovery from addiction

**78,842** food parcels  
to **43,424** people

**68,009**

instances of social  
work support

**5775**

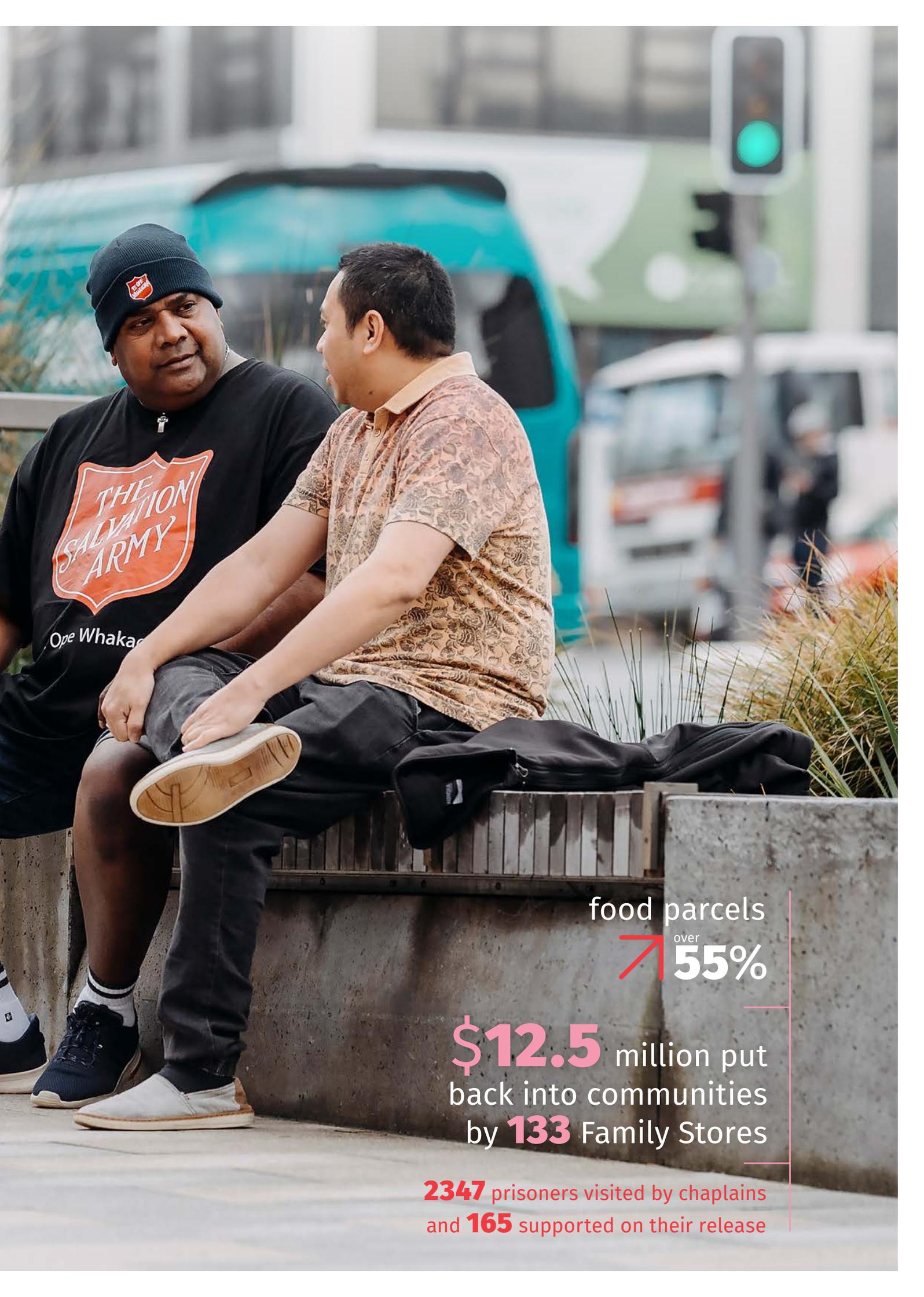
community  
meals served

**70** NZ centres with more  
than **300** skilled staff

Community  
Ministries clients

**↑** <sup>over</sup> **42%**

**114** faith communities attended  
by over **10,000** people



food parcels

over **755%**

**\$12.5** million put  
back into communities  
by **133** Family Stores

**2347** prisoners visited by chaplains  
and **165** supported on their release

# From Our Territorial Commander

**Caring for people, transforming lives and reforming society by God's power. This is the mission of The Salvation Army New Zealand, Fiji, Tonga and Samoa Territory.**

This year, more than ever, this mission has been at the heart of all we do.

As the Covid-19 pandemic spread around the world and we were faced with lockdowns, our first thought was for the most vulnerable in our society. These people, already struggling to provide the basics of life, bore the brunt of job losses and dropping incomes.

I'm immensely proud of our officers, staff and volunteers for their swift adaptation of service provision under lockdown rules.

We provided food to an unprecedented number of New Zealanders. Many of these people felt immense shame in having to ask for help. For some, one food parcel was all they needed to get them through the worst. For others, Covid-19 has led to a new reality of living in poverty. The Salvation Army continues to journey with these people.

Covid-19 brought with it many stresses. But it also brought opportunity. The Salvation Army responded to the Covid-19 pandemic innovatively and swiftly.

We created new hubs for food distribution and strengthened our partnerships with corporate and individual donors who threw their weight behind the mission.

We adapted technology to meet the needs of those who visit our trained addiction and support staff. Meetings were held via online video meetings and assessments were conducted online or over the phone.

Our online church services helped connect people who felt alone during the lockdown; many of whom have continued their association with the Army as our church doors have reopened.

This year has been challenging for so many. But it has also been about connection.

The Salvation Army Māori Ministries whānau was honoured to lead the Waitangi Day interfaith church service in February.

We continue to strengthen our partnership with tangata whenua and this year Māori Ministry were out in the community helping people on the front line, along with offering fellowship through karakia and waiata online.

There is so much to celebrate as we see the joy journeying with God brings to people. Our Recovery Churches are one of the places offering an opportunity to support those recovering from addiction, as well as a chance to celebrate their journey.

There is still much to do. Our job is to agitate for change at the top, as well as meet the needs of those society has forsaken.

Our work to care for people, transform lives and reform society by God's power continues.

We are committed to be Te Ope Whakaora, The Army that brings life!



**Commissioner Mark Campbell**

Territorial Commander (Board Chair)  
New Zealand, Fiji, Tonga and Samoa Territory



# Honouring Te Tiriti o Waitangi

Te Tiriti o Waitangi (The Treaty of Waitangi) is the foundation of bicultural partnership between Māori and Tauīwi (non-Māori New Zealanders) in Aotearoa New Zealand. This partnership has had a troubled pathway, with complex and often painful histories since the Treaty was signed in 1840.

The Salvation Army is firmly committed to honouring the principles of partnership, protection and participation inherent in Te Tiriti o Waitangi.

## Partnership

New Zealand was founded on the basis of bicultural partnership. The Salvation Army aims to work together with Māori in all church and social service settings, involving and supporting each other.

## Protection

The inequalities that exist between Māori and Tauīwi in New Zealand cause Māori to face considerable challenges and hardships. The Salvation Army strives to see Māori protected from the social and economic causes of inequality so they can achieve the best possible outcomes for themselves in their own land.

## Participation

The Salvation Army greatly values the many Māori serving within The Salvation Army as church leaders, staff and volunteers. These individuals enrich The Salvation Army as a movement and strengthen its mission.

Ko Te Tiriti o Waitangi te tūāpapa o te whakaaetanga o te kōtuinga tūturu i waenga i te iwi Māori me Tauīwi i Aotearoa. Ko te ara i takahia ai i raro i te noho kōtui nei, he uaua. He matahuhua, he take mamae nui hoki ētahi o ngā āhuatanga o ngā tau mai o te hainatanga o te Tiriti i te tau 1840.

E ū pūmau ana Te Ope Whakaora ki ngā kaupapa nunui o te noho kōtui tūturu, o te tiaki, me te whāinga wāhi o tētahi, o tētahi, ka takea mai i Te Tiriti o Waitangi.

## Te Kōtuinga Tūturu

I whānau mai a Aotearoa i runga i ngā kaupapa o tētahi kōtuinga kākano-rua tūturu. Ka mahi tahi Te Ope Whakaora me te iwi Māori i ngā mahi o te hāhi, i ngā whakaratonga hauora katoa, mā te tuku wāhi a tētahi ki tōna hoa, me te tautoko tētahi i tētahi.

## Te Tiaki

Nā ngā korenga e taurite o te noho o te Māori me Tauīwi i Aotearoa i uaua ai te huarahi mō te iwi Māori i roto i āna mahi, me ngā āhuatanga o tōna noho. Ko tā Te Ope Whakaora he whai kia tiakina te iwi Māori kei whiua e ngā take pāpori, ōhanga hoki o te korenga e taurite, kia tupu ai te iwi Māori ki tō rātou tino teitei i tō rātou ake whenua.

## Te Āta Whai Wāhi Atu

He mea tino nui ki Te Ope Whakaora te whai wāhi mai o ngāi Māori hei mema o Te Ope Whakaora, otirā hei kaihautū, hei kaimahi, hei tūao anō hoki. Mā te mahi nui o ēnei tāngata e piki ai ngā mahi o Te Ope Whakaora ki ngā taumata, e pakari ai tōna kaupapa.



Naverea Settlement, near Savusavu Town, Fiji.



Tongan cultural performance, Congress 2019.



Getting ready to deliver water supplies during the Covid-19 lock down in Samoa.

# Partnering in the Pacific

## Fiji

**The Salvation Army's projects in Fiji continued to be many and varied in 2019/20.**

Suva Central Corps made 6075 lunches and people came into the corps to sit and have their lunch. Some days the lunches were taken and given out in the communities by local corps. People ran to meet The Salvation Army vehicle, knowing that lunch was being delivered. Most just ate on the spot, but some ate half and kept the other half for dinner.

Tropical Cyclone Harold made landfall over the April 7–8, causing significant damage to the Islands of the Lau group and Kadavu, resulting in at least 100 million dollars in damage to crops. Since that time, and as a result of Covid-19-related job losses, the Army has continued to reach out with extra food relief, and joined with a popular supermarket to assist all corps around the division in giving out basic food parcels.

Funds from the Walk Tall Project assisted four women with new sewing machines, after the property housing their business burnt down and they lost all their machines, material, money and sewing items in the fire.

Assistance in the Prison Aftercare programme was given for inmates' children's education, as well as registration for social welfare, and income-generating projects for women.

The Salvation Army donated a 10,000 litre water tank to Naverea Settlement, near Savusavu Town. This settlement is located on a slope where water cannot be piped because of low pressure. These families depended on rain water and a well, which sometimes ran dry.

After fetching water for 24 years, families at Naverea Settlement now have water piped into their houses.

## Tonga

**As with other countries in our territory, Covid-19 has been front and centre in Tonga.**

Although, at the time of going to print, the virus has been kept out of Tonga, the impact on the local economy, because of the lack of tourism, and Covid-19 restrictions, has been felt. The Salvation Army officers and staff have been working without the physical presence of their divisional leaders, who spent much of the first part of the year in New Zealand, unable to travel back to Tonga.

Alcohol and, increasingly, methamphetamine addiction are a growing problem on the Island, and The Salvation Army is the main provider of addiction recovery work there. We work closely in the education system and in villages to educate people about the ongoing effects of drug addiction. We also offer education in Tolitoli Prison.

Several families are being helped through the The Salvation Army Child Sponsorship programme, and we work with these families to support them and advocate for them.

Tongans are used to helping each other and being self-sufficient, and The Salvation Army is proud to provide a support role. Over the past year, this included fitting halls with cyclone-proof shutters and supplying chainsaws for clearing fallen trees.

A more recent project has involved providing support for people suffering from incontinence. The Salvation Army is undertaking research to gauge how widespread this debilitating health issue might be.

Our work also includes two kindergartens—Sopu Kindergarten in Nikolofa and Kolovai Kindergarten in Western Tonga. We are proud of this work over several years, preparing children for school and life beyond.

## Samoa

**In only its second year of operation, The Salvation Army, Autau O le Fa'aolataga, Samoa, continues to see an increasing demand from desperate families for its much-needed services.**

The church provides spiritual worship and fellowship for a growing number of people from all walks of life. Professionals, academics, teachers, farmers, youth and children, to the unemployed and returnees, all find a place to belong at The Salvation Army corps (church). New senior and junior soldiers (members) are regularly enrolled.

Community Ministries responded positively to the challenge of two States of Emergency. First, the measles epidemic, which claimed 83 mainly infant lives and then Covid-19, which has resulted in growing unemployment due to the downturn in tourism and the economy. Food parcels, water, funeral grants, household items, medical supplies, pastoral care and counselling were distributed and offered, and greatly appreciated by those most in need.

Our Addiction Services have seen more than 640 clients access the Faletalatala Alcohol and Drug Treatment programme since its commencement. Many testify to turning their troubled lives around with God's help. Nicotine Replacement Therapy has assisted over 320 clients in their smoking cessation journey. The Salvation Army Samoa has been accredited by Samoa Qualifications Authority as a non-formal learning provider for training alcohol and drugs and mental health workers. This is a first for Samoa, and there are ten trainees in the programme.

The Salvation Army Samoa has quickly outgrown its leased premises and is looking for a new building to house the ever-expanding ministry of the 'Army that brings life!'

We look *holistically*  
at how we can best  
*walk alongside*  
people to bring them  
to *living a full life.*



# Serving the Community

**Community Ministries is the ‘front door’ of The Salvation Army’s mission to help people—often the first contact people have with the Army.**

Salvation Army Community Ministries operates out of centres across our territory, providing individuals and families with welfare assistance through food parcels, budgeting advice, life skills and parenting courses, social work, youth development and transitional housing.

Our ‘model of care’ starts with listening. We deal with the immediate needs of clients and listen to their stories, noting what challenges they face and the strengths they have, which may include their qualifications, strong family support, or particular skills.

Goal setting means that outcomes can be tracked; an essential part of our mahi. Goals are focused around whānau, community, spirit and partnerships between iwi, marae, community organisations, government, faith-based organisations and The Salvation Army.

When Covid-19 struck and the lockdown was announced, our doors may have shut, but our teams went into overdrive to meet the sudden, increased need for food among those who lost jobs or had their incomes cut. Text systems meant fewer people came to the centres, and delivery and drive-through options were used for food distribution. Staff from throughout the Army were redeployed to help out with this ministry.

Working with local city councils to deliver our emergency response, our Family Store trucks were on the road, not picking up donations, but ensuring food got to those who needed it most.

The financial struggle from job losses and reduced work hours led to unprecedented numbers of people seeking help to obtain the basics. We worked with local government and we quickly upscaled our Community Ministries response, which meant we were able to meet the needs of almost everyone who needed help.

Our group work with the housing, budgeting, and Positive Lifestyle Programme clients had to transfer to the virtual space. We accessed online resources to help people with added pressures on whānau and relationship safety.

Following safety protocols we were still able to help our most vulnerable clients, and our disabled, youth and residential parenting homes continued to run.

One of our major concerns was for rough sleepers. In Nelson, Housing First was launched in conjunction with other agencies to work specifically with this cohort.

During lockdown, The Salvation Army in Whakatane supplied food for rough sleepers every day. We worked with people who were moved off the street and into motel accommodation.

Our 2019 Winter Appeal saw a week-long pop-up medical clinic operate out of our Waitakere centre. We brought in clients who could not access regular medical care and the demand for this free clinic illustrated the difficulty beneficiaries and low-income earners face in accessing healthcare. Many clients had long-term health conditions that required regular doctors’ visits. However, due to financial and family pressures, most were unable to visit their doctor on a regular basis.

We also partnered with charity OneSight to bring the clinic into the community, with free eye tests and prescription glasses for The Salvation Army clients. Many of those who visited the clinics have either been without much-needed glasses, or have put up with outdated prescriptions for many years.

This year we provided

**13,544** financial mentoring sessions  
**71%** of clients were seeking assistance from us for the first time



We need to  
*endure* through this  
season *together*,  
*supporting* each other  
the best we can.

# Helping in Crisis

**Last year was relatively quiet in the territory from an Emergency Services point of view. With no major disasters, work continued on being prepared for emergencies in areas of food security and emergency accommodation and psycho-social support.**

The Salvation Army Territorial Coordinator of Emergency Services Captain Doug Newman was seconded to the Bahamas for three months to support The Salvation Army's international response to Hurricane Dorian. Captain Newman provided logistical support and was backed up by the Army internationally.

Just after Christmas, New Zealand was again involved in an international response, sending eight staff to assist in The Salvation Army's response to the New South Wales bushfires. This continued our history of Anzac support to our neighbours.

Captain Newman took part in a leaders' conference in Palau, Indonesia, with an emphasis on protecting vulnerable adults and children during a crisis; learning that was put to good use during the Covid-19 pandemic response. This was also an opportunity to check on the work to rebuild The Salvation Army officer's quarters in the province.

As the Covid-19 pandemic spread, The Salvation Army swung into action.

Our focus quickly shifted, as we faced a new, territory-wide crisis. While the Army has always been there in a crisis, facing a worldwide emergency required a much larger response.

Well-versed in supporting the poorest in society, our Foodbanks stepped up on a large scale as demand for food soared.

Working within the government's civil defence legislation, we redeployed staff, established new food hubs and ramped up our online presence to meet a staggering need for people who were unable to work, or who had lost their jobs because of the virus.

A new cohort of people came to The Salvation Army for the first time, having never had to ask for help before. But, as in every crisis, those who suffered

the most tended to be those already struggling to meet the cost of living, and these were of a particular focus.

The Salvation Army believes in giving people a hand up, rather than a hand out. We were proud of our innovations allowing us to continue our psycho-social support in areas of budgeting, addictions, housing and counselling (online).

In the midst of the Covid-19 response, Tropical Cyclone Harold reached the Island of Fiji, destroying 600 houses and damaging many more. The Salvation Army coordinated evacuation centres for 120 people—all with the extra pressure of social distancing.

As the lockdown continued, The Salvation Army deepened its partnership with regional authorities, enabling more centralisation of service delivery.

We partnered with iwi, marae, other agency foodbanks and Māori wardens to try and reach those not able or willing to come forward—often those most in need. Many of our corps have forged ahead with strong links to local iwi, in particular in Whangārei, Tauranga, Gisborne and Palmerston North.

The Foodbank Project experienced not only an increase in need, but an unprecedented number of donations. The Foodbank Project allows donors to choose from various bundles to donate to Salvation Army Foodbanks. The bundles are designed to provide a range of goods to meet the needs of families and individuals.

This year we provided

**78,842** food parcels to **43,424** people—an increase of over **55%**

God seems to take  
*whatever happens*  
and turn it into *good*.



# Finding Faith

**The Salvation Army is known for its work with vulnerable people. But the Army is as much a church as it is a social welfare provider.**

As with our welfare services, our church services were able to continue during all lockdown levels, albeit in a new way.

Before Covid-19, we were able to celebrate by gathering members of the territory for several large events.

In August 2019, around 160 leaders from across the territory gathered at Silverstream for the annual youth and children's ministries leadership conference. MORE Conference included three keynote speakers, three testimonies, two lectures, sung worship, 17 workshops, a café, marketplace, zorby soccer and mini donuts.

The Salvation Army's Encounter and Mission Conference was held in October 2019, led by General Brian Peddle and Commissioner Rosalie Peddle, the leaders of The Salvation Army internationally. Beginning with a cultural night, it included church services, and practical teaching and workshops for Salvationists from around the territory.

The conference encouraged engagement, inspiration and exhortation and concluded with General Peddle's parting message for The Salvation Army to 'be preoccupied with the possibilities of grace and engaged in costly compassion'.

During 2019 we appointed three new Divisional Māori Ministry leaders and welcomed our first Māori member of the Territorial Governance Board, Graham Bidois Cameron. Additional cultural leadership and kaiāwhina roles were established in other areas. Bilingual worship was led by Māori Ministry during Congress and Commissioning, and members gathered with the wider church at Waitangi, Ihumātao and many other places and led Tiriti o Waitangi workshops.

We celebrated as new chaplains joined in our work, having completed The Salvation Army's Centre for

Leadership Development programme, at Booth College of Mission. Salvation Army chaplains journey with people within and without the Army as they navigate the challenges of their lives and faith.

In February 2020, young people came together from all over the territory for arts and music at a creative arts camp called Amplify.

Then Covid-19 struck. At a time when physical gatherings were placed on hold, our Creative Ministries team swung into action with Salvation Online, incorporating weekly services, offering corps resources and an online prayer wall.

Services were pre-recorded, with items sent in from around the territory and pieced together in just two days before being streamed live from our creative ministries' team members' home.

Multiple computers formed a hub allowing for people to respond to the service in real time and receive a reply. Regular service viewers tuned in from around the globe and appreciated the opportunity to connect with others.

This year, across our territory

chaplains visited **2347** prisoners and supported **165** on their release

**114** faith communities were attended by over **10,000** people each month

It's wonderful to see  
the *difference* in  
people when they have  
a *home* to settle into.



# Housing the Homeless

**At the core of The Salvation Army's work is settling people into safe, sustainable accommodation.**

The Salvation Army has 572 transitional housing units available for short-term/transitional housing.

From July 2019 to June 2020, we secured 64 new properties throughout Aotearoa. We have housed 2042 families and individuals and transitioned 835 through to suitable accommodation, including living with family, owning houses/units, private rentals or placement in social housing. People remain in our transitional houses with an average stay of approximately 14 weeks.

We have assisted 4001 women, men and children who had no place to stay. People walk through our doors who have been living in cars, tents, garages, on the street, couch surfing, overcrowded situations or coming from domestic violence situations. Some of our people are staying longer than 12 weeks in some regions and this is due to no available suitable housing. This can often be attributed to debt or bad credit ratings, poor tenancy history and clients not engaging in the service.

Covid-19 has added to the demand, which may continue to increase. In the delivery of transitional housing we have learnt to work differently by removing face-to-face services, which are dependent on lockdown levels. We now make more use of technology to support clients, with phone assessments, routine and planned phone check-ins, creation of Facebook and social media groups to connect and virtual house inspections.

Rough sleepers were one of the biggest concerns for social agencies during the Covid-19 lockdowns. While The Salvation Army was dealing with the needs of whānau, our concern was also for those without homes, who were at risk of becoming even more isolated.

Our people were on the streets keeping in contact with these people, and worked to support them as they were moved into temporary accommodation

in motels. For some, this move was life-changing and led to a permanent move into a home. For others, being forced together with other people was challenging, and The Salvation Army worked with motel owners and clients to resolve issues that arose during this time.

The Salvation Army is taking on Aotearoa New Zealand's housing shortage with a programme of sustainable, long-term rental accommodation construction.

In November 2019, a new apartment complex was opened at Royal Oak, behind Northern Divisional Headquarters.

Te Hononga Tāngata includes 52 units and is largely tenanted by people who have been through Army programmes, such as Bridge.

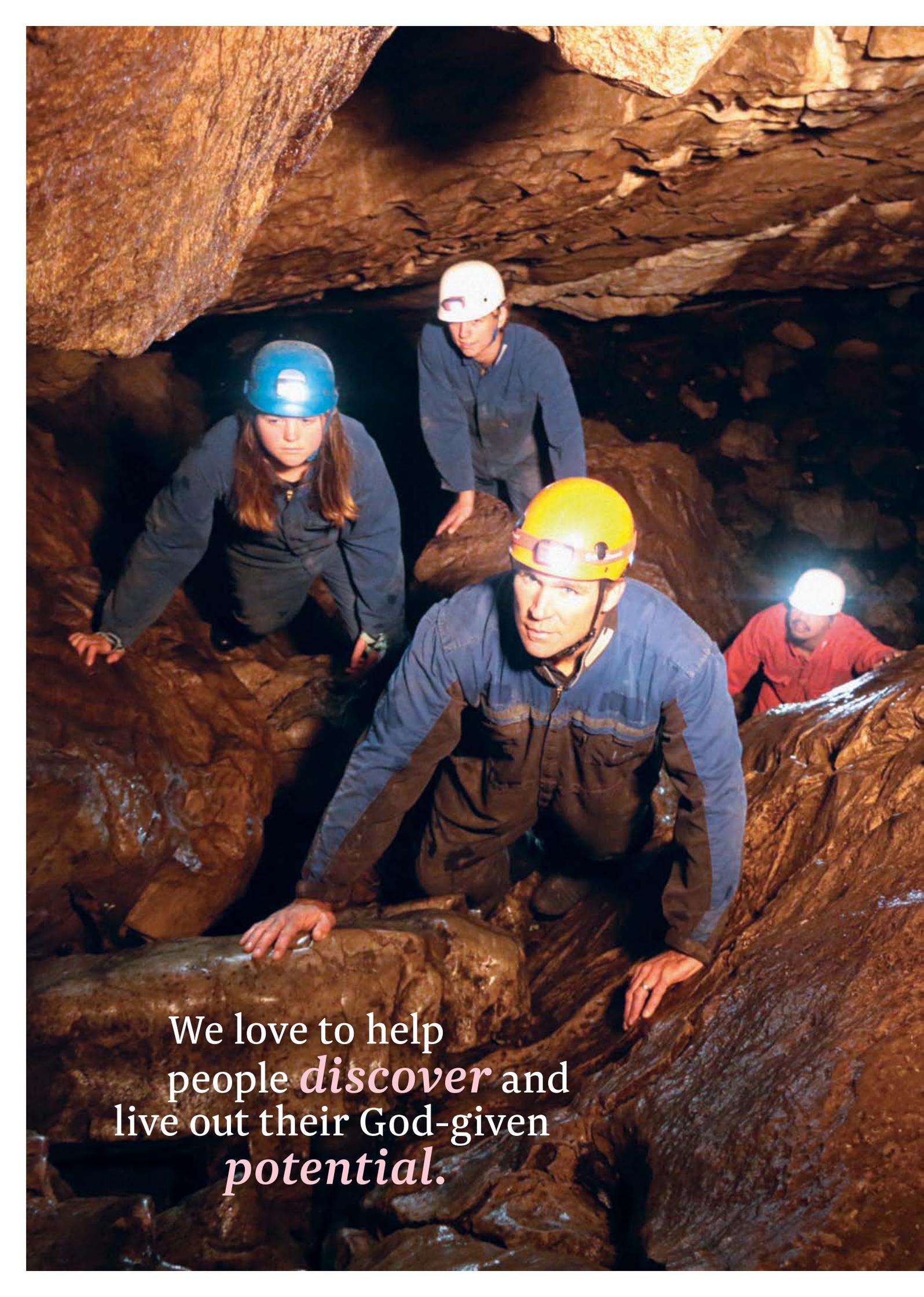
Finishing touches were being applied to our latest social housing development Te Manaaki Tāngata, which includes 20, two-bedroom homes and two, one-bedroom units. It is located at 16 Kapia Road (off Don Buck Road) in Westgate.

New developments around the country are being presented to The Salvation Army from individuals, community groups and government agencies.

This year we provided

**363** social housing units

**572** transitional housing units available for short-term housing, with an occupancy rate over **84%**



We love to help  
people *discover* and  
live out their God-given  
*potential*.

# Building Resilience

**The Salvation Army partners with many other NGOs (non-governmental organisations) and government agencies to provide wraparound services to those most in need.**

While a large part of our work is emergency welfare in the form of food and housing, we believe in giving people a hand up, rather than a hand out, and have developed some ground-breaking programmes to equip people to help themselves out of crisis.

The past year has seen several programmes begin and others reach significant milestones.

The Christchurch Driving Mentor Service has gone from strength to strength over the past year, expanding to the West Coast of the South Island. The programme has worked extensively with survivors and widows of the Christchurch Mosque shootings, giving them the freedom to be able to drive a car. Paired with mentors from the community, not only have many participants gone on to obtain their full driver licences, but strong friendships have been formed through the project.

Breakthrough is a programme that brings together Tikanga Māori and engagement with men in their journey as fathers, with a goal of turning them into ‘Awesome Matua’.

The heart of Breakthrough is helping all rangatahi (youth) in Aotearoa to grow up knowing they are loved, they are safe and supported by their whānau (families) and matua (fathers). The aim is to give fathers new tools and develop the skills necessary to transform their own lives and those of their whānau.

Three programmes were run last year, with 70 participants, of which 40 graduated. Graduation is dependent on 100 percent course attendance. Men generally come to the programme through the court system, with 60 percent referred to Breakthrough by the court and 40 percent self-referred. Many are dealing with the effects of growing up in dysfunctional, single-parent households, where anger, fear and violence were the norm. Participants display the signs of post-traumatic stress as a result of trauma.

This programme is run from Manukau, and in Wiri Men’s Prison, along with Whangārei. While it works alongside other anger management programmes, Breakthrough’s point of difference is the focus on family dynamics, Kaupapa Māori and teaching the tools for how to deal with stressful situations.

The Aspire Youth Programme headed towards its fifth anniversary in good heart this year. Founded on the ‘Circle of Courage’, developed in indigenous American settlements and post-apartheid South Africa, it is based on four developmental stages: Belonging, Mastery, Independence and Generosity.

In 2019–2020, Aspire worked with 240 participants from Kaitiāia to Invercargill to increase the level of positive participation of young people at home, school and in the community. Practically, this is carried out in weekly group sessions, a three-day adventure programme, developing teamwork through planning and implementing a community project and goal setting. This all culminates into a graduation ceremony. The programme runs in 32–35 week blocks.

At The Salvation Army we know our mission extends beyond crisis help, to walking alongside the most vulnerable New Zealanders. We continue to develop programmes aimed at transformation that will reach beyond this generation to future generations. We hope to be able to give people the skills to become positive role models within their whānau and communities.

## This year

Blue Mountain Adventure Centre hosted **1500** campers

Aspire worked with **240** young people across New Zealand

I want to be on the  
*front line*. I want  
to be with *the least*  
of the lost.



# Leaving Addiction Behind

**While Covid-19 restrictions led to an innovation in The Salvation Army's Addiction, Supportive Accommodation and Reintegration Services (ASARS) field, in the end, the power of human connection was at the crux of our success.**

In July 2019, Waikato Bridge celebrated an impressive 25 years of helping in the rehabilitation of men and women with alcohol and drug addictions.

During the Covid-19 lockdowns we quickly found solutions by working with our funders to deliver support to people in virtual ways.

For our Oasis clients battling gambling addictions, virtual work was extremely successful. Gambling addiction brings with it a lot of shame for the person. Being able to contact us from the comfort of their own space was extremely helpful for many of these clients.

In all our services, assessment is one of the first things we do. In a lockdown world, we had to think creatively to find solutions for performing assessments. We had many positive responses to meeting our clients online. Previously, some clients found having to get to our centres was a barrier. In some cases, people were more forthcoming because of the safety and security of being in their own setting. Their space, not our space.

However, despite the success of our remote sessions, we found that most people still crave face-to-face interaction. Meeting in person allows our experienced addictions specialists to pick up clues as to a client's wellbeing. Moving forward, we think a mixture of virtual and face-to-face interactions will be successful.

As methamphetamine use spreads across every strata of society, more clients are presenting to us who are addicted to this extremely harmful drug. While psychologically and physiologically methamphetamine takes longer to leave the body, treatment is similar to that of other drug and alcohol addictions.

Belonging and being connected to others and supported is as important as the treatment itself

—the opposite of addiction isn't recovery, but connection.

The Salvation Army favours early intervention to minimise the impacts of harm, and this begins at the first meeting when people come to us for help with immediate needs.

During lockdown, detox centres run by district health boards and other NGOs, did not accept new clients, and the Army also could not take new clients into its Bridge centres. However, our work continued within our treatment centres, as we created bubbles consisting of staff and clients.

In the past year, we opened a bail house for men in Wellington. We have expanded our reintegration work with women, whose numbers in prison continue to grow.

Our addictions centres are learning more about the impact of trauma and its lead into addiction. The Salvation Army's wraparound services aim to break patterns. Our Positive Lifestyle Programme (PLP) and parenting programmes are designed to positively impact the next generation—part of our whole whānau approach to wellbeing.

One of our successful approaches is self-exclusion by people experiencing gambling harm from gambling venues. We continue to be concerned at the growing availability of online gambling.

1626 people were accommodated in ASARS housing over the past year, reflecting a continuing demand from our most vulnerable people.

This year, across our territory

we supported **4586** people to take steps in recovery from addiction



We would like to see  
a *change* in the law  
that would *stop* the  
*extortion* of our people.

# Advocating for Change

## The Salvation Army was built on dual precepts: caring for the vulnerable and disrupting the status quo.

Much of this report is taken up with the former, but, in 2020, disruption of the outcomes of inequities is still very much a focus of the work of The Salvation Army in New Zealand.

Our Social Policy and Parliamentary Unit (SPPU) works to highlight trends across a range of social indicators, and to point out the growing gaps found in society.

Disruption drives many of The Salvation Army's innovations.

Following on from the successful launch in South Auckland a year earlier, a second Good Shop van took to the streets of Porirua in Wellington, in July 2019. Mobile shopping vans, which target lower-income suburbs with over-priced products, have been in our sights. These trucks offer high-interest loans to people who are unable to easily access shops, often burdening them with lifelong debt and little chance of repaying it, thanks to penalties. The Good Shop van offers goods at retail prices and access to financial mentoring and low-cost loans.

The Salvation Army held more than 5800 conversations with Community Finance clients last year. These clients are often heavily indebted as a result of taking out emergency loans with third-tier lenders, who charge interest rates as high as 400 percent. People living on limited incomes are struggling to pay for the basic costs of living. Community Finance loans enable people to make necessary purchases, without taking on crippling debt.

SPPU has lobbied for tighter restrictions for third-tier lenders, who have been largely unregulated.

It has been pleasing to note that SPPU's push for shared home-ownership has been taken up by political parties this year. Work on the shortage of housing has also included addressing a particular shortage of housing for Pasifika people.

SPPU submitted on the Urban Development Bill and Residential Tenancies Act, and urged the Government to make energy prices more affordable.

A large part of SPPU's work was concentrated around calls to raise benefit levels and remove sanctions that limit access to welfare payments.

SPPU's work highlighted issues such as banking compliance and resolution processes, along with debt collection and repossession, especially in relation to people with serious debt issues.

The criminal justice system was in our sights, with work on case resolution and rehabilitation, particularly advocating for mainstreaming of alternative trial and rehabilitation programmes that address the issues in people's histories and day-to-day lives, which make them vulnerable to offending.

With Covid-19 came the first of five Social Impact Reports, which were invaluable for tracking the rise of need in five areas: our children, work and incomes, housing, social hazards, and crime and punishment.

Our State of the Nation Report—*Tangata Whenua, Tangata Tiriti, Huia tangatu Kotahi, People of the Land, People of the Treaty, Bring Everyone Together*—promoted a unified approach to key social issues like adequate housing for all and the wellbeing and safety of our children.

Pre-Covid, SPPU's Just Action Conference asked: 'What does it mean to be a value-based citizen?'

At the end of 2019, SPPU celebrated 15 years of undertaking research and making submissions to government with the aim of protecting at-risk people before there is a need for services.

This year we provided

**526** low- or no-interest loans through our community finance scheme



Driver Mentoring graduate.



Leading worship at Waitangi.

# Celebrating Success

## Driver Mentoring

Drivers in Westport, Greymouth, Hokitika, Timaru, Ashburton and Rangiora are now receiving free driver mentoring, thanks to a boost to The Salvation Army's Community Driver Mentoring Programme.

Established in 2014 in Christchurch, the programme has helped more than 760 people to achieve either their restricted or full licences. Drivers are paired with volunteer mentors from the community.

Clients of the Driver Mentoring Programme include young parents, youth without parental support, sole parents, at-risk young people and migrants and their partners. In Christchurch, this has included widows and survivors of those killed in the Christchurch Mosque shootings.

The programme removes a known barrier for people on their pathway to employment. Licenced drivers have a much greater prospect of finding sustainable employment. Also, having a driver's licence reduces isolation, improves road safety and increases social opportunities for people.

## Housing First

Housing First is a collaborative project led by The Salvation Army in Nelson-Tasman Bays that was just getting off the ground when the

Covid-19 lockdown hit. The lockdown accelerated the development of the programme so the most vulnerable could be housed.

Housing First is a Ministry of Housing and Urban Development (MHUD) contract, delivered collaboratively by The Salvation Army, the Male Room and Te Piki Orangi.

Starting with one hotel to house people during lockdown, 74 homeless people were placed in a range of accommodation around Nelson. Collaboration continued with Meals on Wheels providing a daily hot meal, supplemented with food parcels from The Salvation Army.

Housing First is working with other community agencies and the DHB to further open referral pathways and provide long-term sustainable housing solutions.

## Rotorua Opening

The new Rotorua Salvation Army Mission Centre opened at the end of February 2020.

The open-plan building incorporated the Family Store, Foodbank and corps (church) into one space, bringing the Army whānau together and increasing the integration of all of our services.



While some functions, such as the Family Store and Foodbank, were operating in the new space already, the corps officially opened in February.

Rotorua is an area of growing need and demand for Salvation Army's services.

## Worship at Waitangi

An approximately 100-strong contingent represented Te Ope Whakaora at this year's Waitangi Day celebrations, in early February, including Māori Ministry, Whangārei Corps, divisional and territorial leaders and Te Ope Whakaora whānau.

Māori Ministry has participated in Waitangi Day commemorations for many years. This year's honour of hosting and leading 'Worship at Waitangi' inter-faith service, strengthened The Salvation Army's participation in Waitangi celebrations.

Initiated by the then-Rev Amiria Te Whiu, the heart behind Worship at Waitangi is one of love and unity. We do this by gathering as a people, by engaging in community, church and worship under the fourth article of Te Tiriti o Waitangi.

The engagement of newly-commissioned Territorial Leaders, Commissioners Julie and Mark Campbell was significant at the place where Te Tiriti o

Waitangi was signed; an acknowledgement of the relationship between tāngata whenua and tāngata tiriti.

## Royal Oak

Fifty-nine people moved off the Social Housing Register and into brand new homes, with the opening of a new Salvation Army housing complex in Royal Oak, Auckland, in November 2019.

Te Hononga Tāngata was funded by The Salvation Army and a \$4m government grant and loans. The 52-unit block was designed to give people the security of a home, while also growing a community.

A hall, including an office for a tenancy manager and chaplain, is also part of the complex. The Salvation Army continues to offer a range of wraparound services for the tenants.

Located behind The Salvation Army's Northern Divisional Headquarters, Te Hononga Tāngata tenants are truly part of the Army's whānau.

The Salvation Army had more than 700 referrals for the units—an indication of the huge demand for social housing in Auckland and throughout Aotearoa.



## Our Family Stores

**The Salvation Army's mission is Caring for people, transforming lives and reforming society through God in Christ by the Holy Spirit's power.**

This work has been more evident than ever this year as we faced people in crisis, many of whom had never had to ask for help before.

Under Covid-19 lockdown restrictions, the Army itself was forced into a period of rapid transformation, to enable us to care for people.

All of our services, bar Family Stores, were able to continue operating throughout the lockdown. The Salvation Army already had robust systems in place for delivering emergency welfare. Covid-19 saw this ramp up as we were tasked with meeting a three-fold increase in demand for food parcels from our clients.

Our wraparound services, firmly based on face-to-face interaction, had to adapt to social distancing rules. Our addictions services, helping people with alcohol, drug and gambling addictions, quickly found online group and individual assessments and counselling worked well. Likewise, our budgeting and housing services were able to meet with clients online.

However, what Covid-19 has confirmed for all of us is the need for human interaction. This year

has reaffirmed The Salvation Army's belief that every person can be helped out of crisis if there is someone to walk alongside them on their journey.

The Salvation Army's Family Stores are a vital part of our work. Not only are the stores the 'shop front' of the Army, the profits they generate from goods generously donated go towards our work serving the communities in which they are based.

Family Stores are also an important source of clothing and other goods for people facing crisis.

While many of our stores were unable to open during levels 3 and 4 during lockdown, our staff were redeployed in our food distribution centres, helping with unprecedented demand for emergency assistance.

Family Store trucks were busy delivering food to the housebound.

This year

Family Stores diverted **16,000** tonnes from landfill

# Thanks For Your Support

**This year brought uncertainty to many people across New Zealand, but, amid the uncertainty, we've seen the best of human nature.**

For the tens of thousands of families and individuals that called on The Salvation Army for help, we have seen Kiwi coming together bringing relief and hope.

The provision of essential services, especially during autumn, saw a 'new face of need', with many now finding themselves facing a difficult future. Changes in circumstances or employment might mean they are experiencing crippling debt, the threat of eviction or are no longer able to provide for the basic needs of their household. Those coming to us over the recent months often have deep levels of anxiety and stress. The constant tension and unending pressure to survive takes its toll physically and mentally.

## Appeals

Every type of support, from physical goods to monetary donations, makes a huge difference. The July Winter Appeal and then the Christmas Appeal started the year off solidly—but the sheer volume and value of donations, during what would have been the Annual Red Shield Appeal in April and May, has been an unparalleled sign of your faith in our ability to meet needs and transform lives.

Our work is only made possible through your generosity. We have been humbled by your commitment and immense financial support. We wish to share with you how truly life-changing your help has been and continues to be—the relief and gratitude on the faces of clients happens because of you.

## Business Support

Relationships with the New Zealand business community is an indispensable part of support for The Salvation Army teams working with people in your local area. This year we have seen many new businesses rise to help us meet the demand we faced. Our long-time partnerships, like Countdown,

have been crucial in providing much needed food provision, goods and financial support. Working together, it has been our honour and privilege to respond to the needs of New Zealanders.

## Leaving a legacy

A special way to continue to help those less fortunate, for many, is through choosing to leave a gift in their will. They can be assured their legacy will help make New Zealand a better place for all in years to come. We thank you for your trust in us to deliver and make best use of these gifts.

## Grant funding

Many organisations, trusts and foundations provide grant funding to support provision of social service programmes and projects nationwide. We are fortunate to have these partnerships and are thankful that collectively they make so much possible.

## True Heroes

'Everyday people helping every day' through regular payments to the True Heroes programme make a significant contribution. The provision of our social programmes and assistance is secure because of their ongoing support. Every one of these people are heroes, both to the people they've helped and everyone who makes the services a reality.

## Thank you

To all our supporters, The Salvation Army acknowledges and sincerely thanks you for the vital role you play in changing the lives of your fellow New Zealanders. We simply cannot achieve this without you. Thank you again for your decision to join us in a partnership of caring.

# Governance

**The prudent management of people, property and financial resources is crucial to The Salvation Army's ability to fully engage in and sustain its mission of caring for people, transforming lives and reforming society.**

Commissioned officers who are recognised ministers of religion provide leadership in The Salvation Army. The Territorial Commander of The Salvation Army New Zealand, Fiji, Tonga and Samoa Territory is Commissioner Mark Campbell. Second-in-command is Chief Secretary Colonel Gerry Walker.

The Territorial Commander is the chair of the Territorial Governance Board (TGB), providing strategic leadership and governance. The TGB has a board-wide membership of the New Zealand Institute of Directors.

The Chief Secretary is the chair of the Territorial Management Board, providing operational leadership under the delegation of the TGB.

Regionally-based management operations direct the localised work of the Army in New Zealand, Fiji, Tonga and Samoa. There are also nationally-managed social service programmes: Addictions, Supportive Accommodation and Reintegration Services and Salvation Army Social Housing.

## Financial Stewardship

The ability of The Salvation Army's trustees and senior management to govern and direct the Army's ongoing work to help people in need as effectively as possible is dependent on diligent financial management.

Without this, the scope of The Salvation Army's work would be significantly diminished and many of its social services would cease to exist. The Army's policies around managing surpluses, reserves, assets and investments recognise the need to provide services on a daily basis, while ensuring such services remain relevant, sustainable and viable for the future.

The Salvation Army's current financial position is the result of 137 years of service in New Zealand,

combined with the Army's deeply-held belief in its duty as a cautious and conscientious custodian of the funds entrusted to it. For the year ending 30 June 2020, The Salvation Army recorded a \$24.5 million operating surplus. This is an increase of \$19.6 million on the previous year's surplus.

Surpluses tend to vary from year to year due to fluctuations of income and expenditure, which are the nature of social service organisations' business. The 2020 increase in surplus reflected significant increases in legacy and donation income.

The key financial tools used to manage and fund The Salvation Army's operations are reserves, investments and assets.

## Reserves

Reserves are funds set aside to be used for specific purposes.

1. To provide working capital to meet unforeseen events.
  - Without reserves, The Salvation Army would not have been able to adequately and rapidly respond to sudden spikes in service demand resulting from external factors such as an economic crisis or natural disasters.
2. To ensure continuity of services.
  - Some services viewed as critical to The Salvation Army's mission and of significant benefit to society are unable to break even for periods. Payments for contracted government services such as addiction treatment, social work, support for children and families at risk, and training for some of the country's most disadvantaged often do not fully cover the costs of the service. As these services are deemed critical, The Salvation Army subsidises and carries reserves to ensure their sustainability.

3. To meet specific objectives of donors and benefactors, which must be held until the intended purpose of the donations can be realised.
4. To provide land, buildings and assets required for the purpose of the mission.
5. To enable the development of new services or programmes.

### Investments

Investments are income set aside to provide ready resources to ensure The Salvation Army mission can continue into the future. Funds are invested prudently to give priority to protecting the principal, while providing income to assist operations until the principal is required. Net returns from investments do not provide adequate income to meet the level of need the Army's services are asked to meet. Public donations assist in making up the shortfall.

### Assets

Salvation Army assets consist mainly of land and buildings. They reflect the Army's national presence and the variety of programmes provided. The majority of properties are designed for specific purposes, such as safe and secure accommodation for residential addiction treatment, emergency housing for mothers and their children, social housing and Community Ministries centres housing Foodbanks and facilities for social workers, budget advisers and counsellors and their clients. These properties are used in the provision of services, and do not normally generate a financial return.

### The Salvation Army New Zealand Trust

The Salvation Army New Zealand Trust is a registered charity in accordance with the Charities Act 2005 and its deed sets out how the trustees are to govern and manage the Army's activities, properties and funds. The deed empowers the trustees to undertake activities that are consistent with the Army's objectives, which include

advancing education, relieving poverty and other charitable services of benefit to our communities.

All donations received by The Salvation Army New Zealand Trust from the general public, businesses, trusts and foundations are used to support the operational costs of running The Salvation Army's Community Ministries in New Zealand, unless directly specified otherwise.

# Territorial Governance Board



## Commissioner Mark Campbell (Trustee)

Mark is the Territorial Commander and shares co-leadership for The Salvation Army in New Zealand, Fiji, Tonga and Samoa. He is also

Chair of the Governance Board. Mark has over 30 years' experience with The Salvation Army and holds a Bachelor of Administrative Leadership from the University of New England (UNE), as well as a Master of Arts in Theological Studies from the Sydney College of Divinity. Mark was the delegate of the International College for Officers in London; and delegate of the Arrow Executive Leadership course.



## Commissioner Julie Campbell

Julie is the Territorial President of Women's Ministries and co-leader of The Salvation Army in New Zealand, Fiji, Tonga and

Samoa. She has over 30 years' experience with The Salvation Army. Her roles have included Divisional Co-leader (of the South Queensland Division), Territorial Secretary for Women's Ministries and Principal of the School for Officer Training. She has completed courses in leadership, pastoral care, coaching and spiritual formation and was delegate of the International College for Officers in London.



## Colonel Gerry Walker (Trustee)

Gerry Walker was appointed Chief Secretary in August 2020 and is responsible for implementation, delivery and compliance of the Territorial

Governance Board strategy and policies. Gerry has been a Salvation Army officer for 12 years, along with 25 years in public service and governance roles in various community organisations.



## Colonel Heather Rodwell

Heather Rodwell is a member of the Executive Leadership Team for the territory. Her specific roles are Territorial Secretary

for Women's Ministries, which she commenced in November 2017; and Territorial Secretary for Spiritual Life Development, commenced in January 2013. Over the past 30 years, Heather has held various leadership roles within The Salvation Army, including leading in corps, serving in Community Ministries, and regional leadership roles in Canterbury and Auckland/Northland.



## Lieutenant-Colonel Michelle Collins (Trustee)

Michelle took up her appointment as Territorial Secretary for Communications this year,

bringing together the communications, editorial and public relations function for the territory into one section. Michelle has been an officer for 26 years, serving in a variety of positions from local corps leadership and corps planting, to divisional and officer training roles and was recently the Principal of Booth College of Mission. Michelle has also served internationally in an officer training capacity.



## Lieutenant-Colonel Sheryl Jarvis (Trustee)

Sheryl Jarvis took up her position as Territorial Secretary for Personnel in 2018. She oversees The Army's human resource functions

associated with supporting lay personnel, volunteer staff and Salvation Army officer deployment. Prior to this, Sheryl was a divisional leader in the Northern Division for five years, in the divisional team for four years and a corps officer for 15 years.



### Major Allan Clark (Trustee)

Allan Clark is Territorial Secretary for Business Administration Section responsible for all business for the territory, including finance, property, audit, commercial, Family Stores, IT, Salvationist Resources and Jeff Farm. Allan's initial service with The Salvation Army was in 1995, as head of finance and trustee of the Ghana and Liberia Territory, before undertaking officer training. He has held leadership positions in corps, Community Ministries centres and divisional and territorial finance and business appointments including in Fiji.



### Captain David Daly (Trustee)

David was appointed Territorial Secretary for Mission in August 2020 and is responsible for all missional activities of the territory, including corps, Community Ministries, Salvation Army Social Housing and Addictions Supportive Accommodation and Reintegration Services. David has been an officer for 11 years in corps and divisional leadership. Prior to this, David had 25 years in IT systems management. He holds a Diploma in Biblical Studies from Laidlaw College and a Bachelor of Applied Management from Otago Polytechnic.



### Arron Perriam

Arron Perriam is the Chief Executive of Cholmondeley Children's Centre. He is Chairman of the Burwood Academy of Independent Living Board at Burwood Hospital, a Trustee for Christchurch City Council's Southern Centre Trust and a Presbyterian Elder. Arron was previously the Business Operations

Manager of the Rātā Foundation, and recipient of the Institute of Directors 2017 Emerging Director Award. He has completed leadership and governance training programmes and recently graduated from Otago Polytechnic with a Bachelor of Applied Management.



### Graham Bidois Cameron

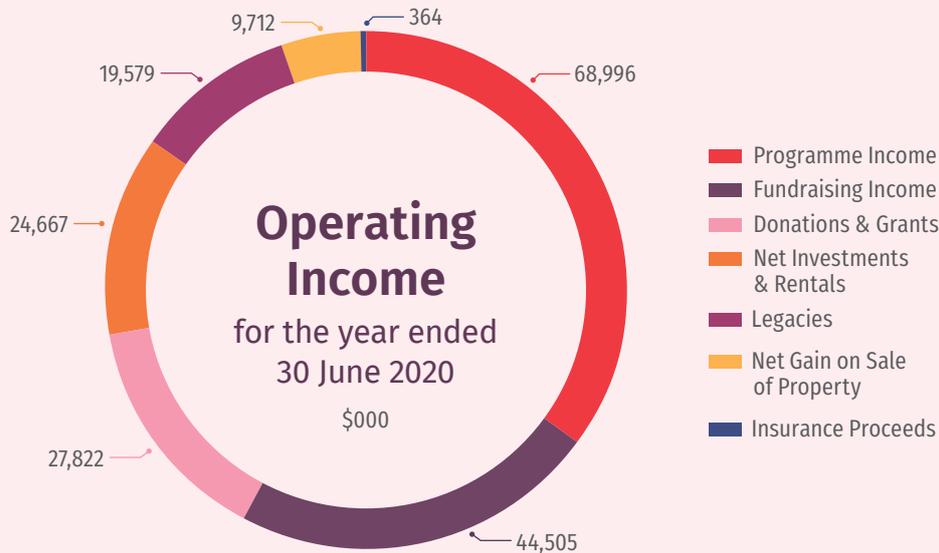
Graham Bidois Cameron is Pou Tikanga (cultural leader) at the Bay of Plenty District Health Board (DHB) and works with iwi of the Bay of Plenty to integrate tikanga and kawa into services, encouraging te reo Māori and providing leadership in the DHB's Tiriti partnership. Graham is a doctoral student in the Department of Theology and Religion at the University of Otago. He is also a contributing writer to *The Spinoff* and *E-Tangata*.



### Sue Sheldon

Sue Sheldon is a professional company director, currently a director of the Wayfare Group and Resolution Life New Zealand. Sue is also Independent Chair of the Audit and Risk Committee of Auckland Council. Sue has been a director and chair of many large organisations including Freightways, Contact Energy, Meridian Energy, Christchurch International Airport, Ngai Tahu Holdings Corporation and the National Provident Fund. Sue is a Life Member of Chartered Accountants New Zealand and Australia.

# The Numbers at a Glance



## Total Revenue

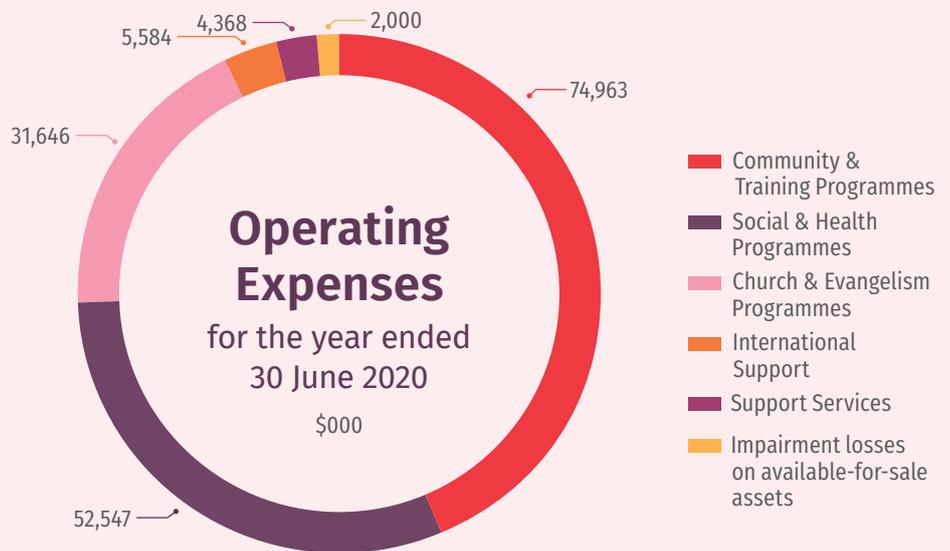


for the year ended 30 June 2020

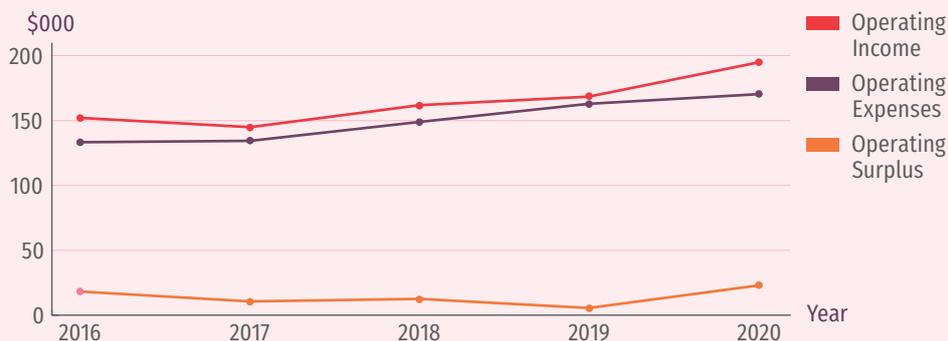
## Total Expenses



for the year ended 30 June 2020



## Five Year Snapshot



## Donations & Grants



for the year ended 30 June 2020

# Summary Financial Statements

## Summary Statement of Financial Performance

for the year ended 30 June 2020

|                                     | 2020 \$000 | 2019 \$000 |
|-------------------------------------|------------|------------|
| Operating Income (total revenue)    | 195,645    | 168,111    |
| Operating Expenses (total expenses) | 171,108    | 163,221    |
| Operating Surplus                   | 24,537     | 4,890      |

## Summary Statement of Comprehensive Income

for the year ended 30 June 2020

|  | 2020 \$000    | 2019 \$000   |
|--|---------------|--------------|
| <b>Operating Surplus</b>   | <b>24,537</b> | <b>4,890</b> |
| Net fair value gains/(losses) on available-for-sale financial assets | (1,971)       | (548)        |
| <b>Total Comprehensive Surplus for the Period</b>                    | <b>22,566</b> | <b>4,342</b> |

## Summary Statement of Changes in Equity

for the year ended 30 June 2020

|   | Available for Sale Reserve \$000 | Retaining Earnings \$000 | Total \$000    |
|---|----------------------------------|--------------------------|----------------|
| <b>As at 1 July 2018</b>                  | 34,373                           | 514,828                  | 549,201        |
| Total Surplus for the Period              | –                                | 4,890                    | 4,890          |
| Other Comprehensive Income                | (548)                            | –                        | (548)          |
| Total Comprehensive Income for the Period | (548)                            | 4,890                    | <b>4,342</b>   |
| <b>AS AT 30 JUNE 2019</b>                 | <b>33,825</b>                    | <b>519,718</b>           | <b>553,543</b> |
| <b>As at 1 July 2019</b>                  | 33,825                           | 519,718                  | 553,543        |
| Total Surplus for the Period              | –                                | 24,537                   | 24,537         |
| Other Comprehensive Income                | (1,971)                          | (1)                      | (1,972)        |
| Total Comprehensive Income for the Period | (1,971)                          | 24,536                   | <b>22,565</b>  |
| <b>AS AT 30 JUNE 2020</b>                 | <b>31,854</b>                    | <b>544,254</b>           | <b>576,108</b> |

## Summary Statement of Financial Position

as at 30 June 2020

|                                     | 2020 \$000     | 2019 \$000     |
|-------------------------------------|----------------|----------------|
| <b>EQUITY</b>                       |                |                |
| Retained Earnings                   |                |                |
| Capital Fund                        | 282,123        | 269,110        |
| Restricted Purposes                 | 86,314         | 71,151         |
| Designated Purposes                 | 173,583        | 172,355        |
| General Fund (Unrestricted Purpose) | 2,234          | 7,102          |
| <b>Total Retained Earnings</b>      | <b>544,254</b> | <b>519,718</b> |
| Other Reserves                      |                |                |
| Available for Sale                  | 31,854         | 33,825         |
| <b>TOTAL EQUITY</b>                 | <b>576,108</b> | <b>553,543</b> |
| NON-CURRENT ASSETS                  | 541,939        | 506,600        |
| CURRENT ASSETS                      | 93,540         | 85,848         |
| <b>TOTAL ASSETS</b>                 | <b>635,479</b> | <b>592,448</b> |
| CURRENT LIABILITIES                 | 26,160         | 18,736         |
| NON-CURRENT LIABILITIES             | 33,211         | 20,169         |
| <b>TOTAL LIABILITIES</b>            | <b>59,371</b>  | <b>38,905</b>  |
| <b>TOTAL NET ASSETS</b>             | <b>576,108</b> | <b>553,543</b> |

## Summary Statement of Cash Flows

for the year ended 30 June 2020

|   | 2020 \$000      | 2019 \$000     |
|---|-----------------|----------------|
| <b>Cash from operating activities</b>                         |                 |                |
| <b>Net surplus</b>  | <b>24,537</b>   | <b>4,890</b>   |
| <i>Adjusted for:</i>  |                 |                |
| Non-cash and non-operating items:                             | (5,833)         | (342)          |
| Changes in working capital assets and liabilities:            | 1,936           | 2,970          |
| <b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>                | <b>20,640</b>   | <b>7,518</b>   |
| <b>NET CASH FLOW FROM INVESTING ACTIVITIES</b>                | <b>(34,620)</b> | <b>(7,346)</b> |
| <b>NET CASH FLOW FROM FINANCING ACTIVITIES</b>                | <b>15,000</b>   | <b>-</b>       |
| <b>Net increase/decrease in cash and cash equivalents</b>     | <b>1,020</b>    | <b>172</b>     |
| <b>Cash and cash equivalents at the beginning of the year</b> | <b>2,922</b>    | <b>2,750</b>   |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>       | <b>3,942</b>    | <b>2,922</b>   |

# Notes to the Summary Financial Statements

## for the year ended 30 June 2020

### 1 Significant Accounting Policies

#### Reporting Entity

The Salvation Army New Zealand encompasses all activities of The Salvation Army in New Zealand and is administered under powers of attorney issued by 'The General of The Salvation Army' being a corporation sole under the terms of The Salvation Army Act 1980 (United Kingdom). The Salvation Army New Zealand includes The Salvation Army New Zealand Trust, the Booth College of Mission Fund and the Jeff Farm Trust.

The principal activities of The Salvation Army are the provision of:

- evangelism programmes
- community programmes
- social services, and
- international programmes.

#### Basis of Preparation

The summary financial statements are presented for The Salvation Army in New Zealand and are for the year ended 30 June 2020.

They comply with Public Benefit Entity Standards (PBE Standards), as appropriate for Not-For-Profit Public Benefit Entities (PBEs) in Tier 1. The Salvation Army New Zealand is a PBE for the purposes of complying with NZ GAAP.

The full financial statements have been prepared in accordance with generally accepted accounting practice in New Zealand (NZ GAAP). They comply with New Zealand PBE Standards, and other applicable Financial Reporting Standards, as appropriate for Public Benefit Entities (PBEs).

The full and summary financial statements were authorised for issue by the Territorial Governance Board on 17 September 2020.

The summary financial statements have been prepared in accordance with FRS 43 Summary Financial Statements and comply with NZ GAAP as it relates to summary financial statements.

The specific disclosures included in the summary financial statements have been extracted from the full financial statements dated 17 September 2020.

The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements.

The full financial statements are available on request by writing to:

The Secretary for Business Administration  
The Salvation Army New Zealand  
P O Box 6015  
Wellington 6141.

The full financial statements have been audited and an unmodified audit opinion was issued on 12 October 2020.

The summary financial statements are presented in New Zealand dollars and all values are rounded to the nearest thousand dollars (\$'000)

### 2 Equity

#### Retained Earnings

**Capital Fund** comprises that part of the equity of The Salvation Army New Zealand, which has been used to finance the purchase of property, plant and equipment, and is therefore no longer available for either that purpose or to finance operating expenses.

**Restricted Funds** represent amounts of which The Salvation Army New Zealand has authority to spend income and/or capital, but subject to a restriction imposed by the donor as to the objects upon which, or the area in which, they may be spent.

**Designated Funds** represent amounts of which The Salvation Army New Zealand has authority to spend the income and/or capital but which have been designated for particular purposes by The Salvation Army New Zealand in the exercise of its discretionary powers.

**General Fund (Unrestricted purposes)** is The Salvation Army's accumulated comprehensive revenue and expenses since the commencement of operations, adjusted for transfers to and from specific reserves. It comprises amounts of which The Salvation Army has authority to spend the income and/or capital, which have not been designated for particular purposes by The Salvation Army

#### Other Reserves

**Available for sale reserve:** To record the current balance of all unrealised gains and losses related to the holding of financial assets.

### 3 Capital Commitments

|                     | 2020 \$'000 | 2019 \$'000 |
|---------------------|-------------|-------------|
| Capital Commitments | 29,336      | 32,525      |

Estimated capital expenditure contracted for at balance date but not provided for.

#### 4 Contingent Liabilities

There are no contingent liabilities at financial year end (2019: \$Nil).

#### 5 Contingent Assets

At year end there were no contingent assets (2019: \$Nil).

#### 6 Transactions with Related Parties

The Salvation Army New Zealand has transactions with other Salvation Army entities. These include The Salvation Army International Headquarters (IHQ), Fiji, Tonga and Samoa and The Salvation Army New Zealand Officers Superannuation Scheme.

Transactions include an administration levy to assist in the operations of IHQ, grants to IHQ, Fiji, Tonga and Samoa and contributions to The Salvation Army New Zealand Officers Superannuation Scheme.

|                                     | 2020 \$000   | 2019 \$000   |
|-------------------------------------|--------------|--------------|
| Administration Levy & grants to IHQ | 1,757        | 1,811        |
| Grants paid to Fiji                 | 1,916        | 1,806        |
| Grants paid to Tonga                | 576          | 560          |
| Grants paid to Samoa                | 893          | 763          |
| Cost of Officers Super Scheme       | 760          | 753          |
|                                     | <b>5,902</b> | <b>5,693</b> |

Balances at year end include monies invested on behalf of Fiji, Tonga and Samoa and other amounts owing in relation to grants due at year end. Outstanding balances at year end are unsecured, interest free and settlement occurs in cash.

|                                    | 2020 \$000   | 2019 \$000   |
|------------------------------------|--------------|--------------|
| Balances due to/(receivable from): |              |              |
| IHQ                                | 15           | (59)         |
| Fiji                               | 1,590        | 1,169        |
| Tonga                              | 637          | 665          |
| Samoa                              | 373          | 157          |
|                                    | <b>2,615</b> | <b>1,932</b> |

#### 7 Events After the Balance Sheet Date

There were no events subsequent to balance date (2019: None).



## **Independent auditor's report to the Territorial Commander and Chief Secretary of The Salvation Army New Zealand Report on the Summary Financial Statements**

### **To the Territorial Commander and Chief Secretary of the Salvation Army**

The summary financial statements on pages 31 to 34, which comprise the summary statement of financial position as at 30 June 2020, the summary statement of financial performance, summary statement of comprehensive income, summary statement of changes in equity and summary statement of cash flows for the year then ended, and related notes, are derived from the audited financial statements of The Salvation Army New Zealand ("the Army") for the year ended 30 June 2020. We expressed an unmodified audit opinion on those financial statements in our report dated 12 October 2020. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not contain all the disclosures required for full financial statements under generally accepted accounting practice in New Zealand. Reading the summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited financial statements of the Army.

This report is made solely to the those charged with governance of the Army as a body. Our engagement has been undertaken so that we might state to the Army those matters we are required to state to them in our report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Army and the those charged with governance as a body, for our work, for this report, or for the opinions we have formed.

### **Responsibilities of the Territorial Commander and Chief Secretary of the Army as attorneys for the General of the Army for the Summary Financial Statements**

Those charged with governance are responsible on behalf of the entity for the preparation of the summary financial statements in accordance with FRS-43: Summary Financial Statements.

### **Auditor's Responsibilities**

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISANZ) 810, "Engagements to Report on Summary Financial Statements."

We provide other assurance and technical accounting guidance support services to the Army. We have no other relationship with, or interest in, the Army. Partners and employees of our firm may deal with the Army on normal terms within the ordinary course of trading activities of the business of the Army.

### **Opinion**

In our opinion, the accompanying summary financial statements are consistent, in all material respects, with the audited financial statements, in accordance with FRS-43.

The signature 'Ernst &amp; Young' is written in a cursive, handwritten style in black ink.

Chartered Accountants  
Wellington  
12 October 2020

# Business Support

The Salvation Army gratefully acknowledges the wonderful support from a wide range of business partners. These valued partners include:



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# Acknowledgments

## Trusts, Foundations and Other Funding Organisations

|   |              |
|---|--------------|
| Acorn Foundation  | \$ 41,592.62 |
| BJ Wilks  | \$ 8450      |
| Basil Charles Bellhouse Charitable Trust                          | \$35,000     |
| Bay Trust   | \$25,000     |
| Central Energy Trust  | \$42,928     |
| Central Lakes Trust   | \$91,407     |
| Charles Rupert Stead Trust, proudly managed by Perpetual Guardian | \$5000       |
| Claremont Recovery Centre Trust                                   | \$14,099.93  |
| Community Trust Mid & South Canterbury                            | \$27,400     |
| Community Trust South   | \$15,000     |
| EB Firth Charitable Trust   | \$6000       |
| Estate of Nellie May Hartley                                      | \$5000       |
| Farina Thompson Charitable Trust                                  | \$14,000     |
| Geyser Community Foundation                                       | \$20,000     |
| Hamilton City Council   | \$50,000     |
| HB Drivers Charitable Trust                                       | \$10,000     |
| JBW McKenzie Trust  | \$20,000     |
| Jack Jeffs Charitable Trust                                       | \$40,000     |
| James Ian Urquhart Family Trust                                   | \$100,000    |
| Lake Memorial Charitable Trust                                    | \$5000       |
| MA Tonkinson Charitable Trust                                     | \$15,000     |
| Marlborough District Council                                      | \$18,750     |
| Morgenzon Charitable Trust  | \$9000       |
| Otago Community Trust   | \$82,000     |
| Pamela Maling Memorial Trust                                      | \$16,400     |
| Peter & David Picot Charitable Trust                              | \$15,000     |
| Robert & Barbara Stewart Charitable Trust                         | \$5000       |
| Ron Long Charitable Trust   | \$10,000     |
| Rotorua Energy Charitable Trust                                   | \$10,000     |
| Sir John Logan Campbell Residuary Estate                          | \$10,000     |
| Stewart Charitable Trust  | \$114,000    |

|   |             |
|---|-------------|
| The AFW & JM Jones Foundation           | \$35,000    |
| The Blenheim Trust                      | \$20,741.50 |
| The Tindall Foundation                  | \$289,846   |
| Timothy Blair Trust                     | \$5863      |
| Trust Waikato                           | \$45,000    |
| Valder Ohinemuri Charitable Trust (Inc) | \$6000      |
| Wakatipu Community Trust                | \$30,000    |
| Wakely Charitable Trust                 | \$19,600    |
| WEL Energy Trust                        | \$110,000   |
| West Georgia Trust                      | \$25,000    |

## Other Significant Contributors

|  |
|--|
| Alfonso & Enid Weaver Charitable Foundation            |
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| Frimley Foundation                                     |
| Greenlea Foundation Trust                              |
| HB Williams Turanga Trust & JN Williams Memorial Trust |
| LO & BM Jenkins Charitable Trust                       |
| Olive Tree Charitable Trust                            |
| Otago Masonic Charitable Trust                         |
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